



MISSION

To partner with member counties to identify and address multi-county issues in order to improve the quality of life within the region.

THE ROLE OF THE REGIONAL BOARD:

- PRIORITIZE ANNUAL FEDERAL INVESTMENTS** of the ARC and EDA that support self-sustaining and alignment of local economic development initiatives. *Ex.) Area Development Program*
- PROMOTE COLLABORATION** with partner organizations and strategic ecosystem development. *Ex.) Regional Broadband Collaborative, New Energy New York Tech Hub, Broome Tioga Stormwater Coalition, and Recovery-to-Work Workforce Development*
- PROVIDE EDUCATION AND NETWORKING OPPORTUNITIES** to support economic & community development with public and private sector stakeholders. *Ex.) Industry Summit Platform, So-Tier Regional Portal*

2023 BOARD OF DIRECTORS

BOARD CHAIR

ROBERT JEFFREY
CHAIR & CHENANGO COUNTY BOARD OF SUPERVISORS, CITY OF NORWICH WARDS 4,5,6

BOARD VICE-CHAIR

BEAU HARBIN
CORTLAND COUNTY LEGISLATURE

| BROOME

SUSAN RYAN
BROOME COUNTY LEGISLATOR

BETH LUCAS
DIRECTOR OF PLANNING & ECONOMIC DEVELOPMENT

JOSEPH MIHALKO
COUNTY CLERK

| CHENANGO

SHANE BUTLER
CHENANGO COUNTY DIRECTOR OF PLANNING & AIRPORT ADMINISTRATOR

ERIK SCRIVENER
CITY OF NORWICH DEPARTMENT OF PLANNING & COMMUNITY DEVELOPMENT

| CORTLAND

TRISHA JESSET, PE.
CORTLAND COUNTY PLANNING DIRECTOR

SCOTT STEVE
CITY OF CORTLAND MAYOR

| DELAWARE

SHELLY JOHNSON-BENNETT
DELAWARE COUNTY DIRECTOR OF PLANNING & WATERSHED AFFAIRS

ALLEN HINKLEY
TOWN OF ROXBURY SUPERVISOR

SEAN PENCHOFF
DELAWARE COUNTY ECONOMIC DEVELOPMENT SPECIALIST

| OTSEGO

MICHELLE CATAN
OTSEGO COUNTY REPRESENTATIVE

TAMMIE HARRIS
OTSEGO COUNTY PLANNING & SOLID WASTE DIRECTOR

JODY ZAKREWSKY
OTSEGO NOW CEO

| SCHOHARIE

SHANE NICKLE
AICP, SCHOHARIE COUNTY PLANNING & COMMUNITY DEVELOPMENT DIRECTOR

ALICIA TERRY
TOWN OF GILBOA SUPERVISOR

JULIE PACATTE
SCHOHARIE ECONOMIC ENTERPRISE CORPORATION DIRECTOR

| TIOGA

BARB ROBERTS
TIOGA COUNTY LEGISLATOR

ELAINE JARDINE
TIOGA COUNTY PLANNING DIRECTOR

BRITTANY WOODBURN
TIOGA COUNTY ECONOMIC DEVELOPMENT DEPUTY DIRECTOR

| TOMPKINS

GREGORY MEZEY
TOMPKINS COUNTY LEGISLATOR

KATIE BORGELLA
TOMPKINS COUNTY COMMISSIONER OF PLANNING & SUSTAINABILITY

HEATHER MCDANIEL
CECD, AICP, EDFP, ITHACA AREA ECONOMIC DEVELOPMENT PRESIDENT



RETURN ON INVESTMENT

CORTLAND COUNTY 2019-2023

COUNTY INVESTMENT: **\$56,400**

ARC & EDA Investments: **\$9,910,980**

ROI : **\$1 : \$17,473**

2023 REGIONAL PLANNING & TECHNICAL ASSISTANCE

- Provided project development and technical assistance to **68 unique local organizations** for Area Development & IJJA opportunities. Hosted **4** grant writing sessions, with **36** attendees, reviewed **15** pre-applications & assisted in preparing **9** FY2024 Area Development applications, totaling \$1,275,614.
- Hosted **4** CEDS “Sync-Up Sessions” to provide partner networking opportunities and project development, with **97** attendees.
- Provided grant administration assistance (including ArcNet training) for **45** Active Projects: **38** Area Development, **3** POWER, **4** INSPIRE.
- Hosted Regional Broadband Collaborative, leading the FCC Map Challenge and 2nd Annual Upstate Rural Broadband Conference, approx. **136** attendees.
- Successfully completed ARC’s 1st INSPIRE Recovery-to-Work Ecosystem Development Program.
- Drafted a new regional 5-year plan (Comprehensive Economic Development Strategy, CEDS 2023-2027).
- Advocated for the New Energy New York Tech Hub designation for Battery Innovation across Appalachia New York.

COMPLETED PERFORMANCE MEASURES

- 298** Businesses Served
- 62** Businesses Improved
- 6** Businesses Created
- 5** Jobs Created/Retained
- 6** Communities Served/Improved
- 70** Students Served
- 68** Students Improved
- 521** Workers/Trainees Served
- 238** Workers/Trainees Improved
- 2477** Patients Served/Improved
- 1547** Participants Served
- 107** Participants Improved

COUNTY REPRESENTATIVES

CORTLAND 2023

Beau Harbin
Cortland County Legislator

Trisha Jesset
Director
Cortland County Planning

Scott Steve
Mayor
City of Cortland

2019

Innovative Readiness Training: Medical Mission	\$768,309
Energy Infrastructure Assessment: Addressing Energy Needs	\$150,000 +
STEM Education: Oak Ridge National Lab Program: Two Students	\$13,343
Appalachian Regional Commission Leadership Fellow	\$6,950
Groundswell Center for Local Food & Farming, Inc	\$113,196 +
WORC Grant: Alcohol & Drug Council Tompkins County	\$566,521 +

2020

STEM Education: Oak Ridge National Lab Program: One Student	\$8,895
YWCA Childcare Project	\$91,923
Mapping the Southern Tier Clean Energy Eco-System	\$65,000 +
JM Murray Liquid Compounding	\$150,000
Opportunity Zones Regional Portfolio	\$84,500 +
Appalachian Regional Commission Leadership Fellow	\$6,950
STEED Loan:	\$175,000

2021

Collaborative Recovery Empowerment of the Southern Tier (CREST)	\$479,237 +
Getthere Transportation to Employment Program: Rural Health Network of SCNY	\$150,000 +
Physician Assistant Program: Ithaca College	\$147,233 +
STEM Education: Oak Ridge National Lab Program: Two Cortland County Students	\$17,790

2022

Healthcare & Wellness Program Development: Tompkins Cortland Community College (TC3)	\$150,000 +
STEM Education: Oak Ridge National Lab Program: Three Cortland County Students	\$26,685

2023

Cortland County Strategic Development Plan	\$100,000
Increasing Tourism Career Pathways: Tompkins Cortland Community College (TC3)	\$150,000 +
New Energy New York: Binghamton University	\$1,500,000 +
STEM Education: Oak Ridge National Lab Program: Two Cortland County Students	\$17,790



SOUTHERN TIER 8

Projects: "+" represents total for the project is provided below, but ROI is calculated on county portion of total funds.

Southern Tier 8 Regional Board is the counties link to federal planning and economic development investments. We are a government agency offering shared services in grant writing and administration, geospatial and data analysis, and infrastructure solutions with consideration for our natural resources across the eight-county region of Broome, Chenango, Cortland, Delaware, Otsego, Schoharie, Tioga and Tompkins.