

MISSION

To partner with member counties to identify and address multi-county issues in order to improve the quality of life within the region.



THE ROLE OF THE REGIONAL BOARD

- PRIORITIZE ANNUAL FEDERAL INVESTMENTS** of the ARC and EDA that support self-sustaining and alignment of local economic development initiatives. *Ex.) Area Development Program*
- PROMOTE COLLABORATION** with partner organizations and strategic ecosystem development. *Ex.) Regional Broadband Collaborative, New Energy New York Tech Hub, Broome Tioga Stormwater Coalition, and Recovery-to-Work Workforce Development*
- PROVIDE EDUCATION AND NETWORKING OPPORTUNITIES** to support economic & community development with public and private sector stakeholders. *Ex.) Industry Summit Platform, So-Tier Regional Portal*

2024 BOARD REPRESENTATIVES

BROOME

ANTHONY FIALA
COMMISSIONER OF PLANNING
AND ECONOMIC DEVELOPMENT

JOSEPH MIHALKO
COUNTY CLERK

SUSAN RYAN
BROOME COUNTY LEGISLATOR

CHENANGO

SHANE BUTLER
CHENANGO COUNTY DIRECTOR OF
PLANNING & AIRPORT ADMINISTRATOR

BOB JEFFREY
SUPERVISOR, CITY OF NORWICH WARDS 4,5,6

ERIK SCRIVENER
CITY OF NORWICH DEPARTMENT OF
PLANNING & COMMUNITY DEVELOPMENT

CORTLAND

BEAU HARBIN
CORTLAND COUNTY LEGISLATOR

TRISHA HIEMSTRA
CORTLAND COUNTY PLANNING
DIRECTOR

BRENDAN O'BRYAN
EXECUTIVE DIRECTOR, COUNTY BUSINESS DEVELOPMENT PROGRAM/IDA

DELAWARE

SHELLY JOHNSON-BENNETT
DELAWARE COUNTY PLANNING & WATERSHED
AFFAIRS/DELAWARE COUNTY PUBLIC
INFORMATION OFFICER

ALLEN HINKLEY
SUPERVISOR, TOWN OF ROXBURY

GLENN NEALIS
EXECUTIVE DIRECTOR, DELAWARE COUNTY
DEPARTMENT OF ECONOMIC DEVELOPMENT

OTSEGO

TAMMIE HARRIS
DIRECTOR OF PLANNING

JODY ZAKREVSKY
CEO, OTSEGO NOW

MICHELLE CATAN
OTSEGO COUNTY REPRESENTATIVE

SCHOHARIE

SHANE NICKLE
AICP, SCHOHARIE COUNTY PLANNING
& COMMUNITY DEVELOPMENT DIRECTOR

ALICIA TERRY
TOWN OF GILBOA SUPERVISOR

JULIE PACATTE
SCHOHARIE ECONOMIC ENTERPRISE
CORPORATION DIRECTOR

TIOGA

ELAINE JARDINE
DIRECTOR OF PLANNING

BRITTANY WOODBURN
TIOGA COUNTY ECONOMIC
DEVELOPMENT DEPUTY DIRECTOR

RON CIOTOLI
TIOGA COUNTY LEGISLATOR

TOMPKINS

KATIE BORSELLA
COMMISSIONER OF PLANNING
AND SUSTAINABILITY

HEATHER MCDANIEL
PRESIDENT, ITHACA AREA ECONOMIC
DEVELOPMENT

GREGORY MEZEY
TOMPKINS COUNTY LEGISLATOR

ECOSYSTEM DEVELOPMENT

BROADBAND INFRASTRUCTURE

Since 2021, the Broadband Collaborative (Staff, County Planning, Southern Tier Network, Inc and BOCES) built community capacity and provided technical assistance with educational resources & national expertise, advocacy, data, project development, community outreach.

RESULTS:

NTIA BEAD/NYS ESD's Connect All investment of \$87 million for 17,997 households (hardest-to-serve, most rural) across Chenango, Cortland, Tioga and Schoharie Counties.

Fiber/Ground Infrastructure: for 25 years of service
Build cost: **\$193 per year & Consumer cost: \$55-\$99/month**

INNOVATION TECH HUB

Hosted a **regional partnership development program** to consider alternative strategies in workforce readiness, community engagement and housing policies, in **advancing the Southern Tier's Tech Hub ecosystem** with 19 professionals from all 8 member counties, to engage with ARC ARISE \$10 million recipient Catalyst Connection & EDA Build Back Better Recipient Southwestern Pennsylvania Commission, and others in Pittsburgh, PA from November 19-21.

WORKFORCE HOUSING

With the 8 County Planning Departments, staff assessed local housing needs, and **defined 6 shared priorities:**

1. Increase Availability and Variety of Options
2. Support New Development
3. Improve Existing Stock
4. Enhance Capacity to Implement Solutions
5. Revitalize Existing Neighborhoods
6. Provide Options for Demographics with Specific Needs

In 2025, a Regional Workforce Housing Coalition will be established for "building to scale" a portfolio of investment opportunities with a Market Study & region's 1st Capital Stack for workforce housing.

RETURN ON INVESTMENT

DELAWARE COUNTY 2020-2024

COUNTY INVESTMENT: **\$62,400**

ARC & EDA Investments: **\$10,630,644**

ROI : **\$1 : \$16,936**



2024 REGIONAL PLANNING & TECHNICAL ASSISTANCE

- Provided project development and technical assistance to **48 unique local organizations**.
- Provided grant administration assistance for **45 Active Projects** across the 8 counties.
- Hosted **6 CEDS “Sync-Up Sessions”** to provide partner networking opportunities and project development, with **81 attendees**.
- Promoted **STEM & Entrepreneurship** opportunities across **74** unique school districts.

PERFORMANCE MEASURES FOR 5 PROJECTS CLOSED IN 2024

361	Businesses Served
247	Businesses Improved
8	Communities Served/Improved
25	Organizations Served
30	Organizations Improved
1	Program Implemented
725	Students Served
919	Students Improved
577	Workers/Trainees Served
205	Workers/Trainees Improved

BOARD REPRESENTATIVES

DELAWARE 2024

Shelly Johnson-Bennett
Delaware County Planning & Watershed Affairs/Delaware County Public Information Officer

Allen Hinkley
Supervisor
Town of Roxbury

Glenn Nealis
Executive Director, Delaware County Department of Economic Development

2020

Career Destinations Program: DCMO BOCES	\$99,817 +
STEM Education: Oak Ridge National Lab Program: One Delaware County Student	\$8,895
Mapping the Southern Tier Clean Energy Eco-System	\$65,000 +
Opportunity Zones Regional Portfolio	\$84,500 +

2021

Collaborative Recovery Empowerment of the Southern Tier (CREST)	\$479,237 +
Getthere Transportation to Employment Program: Rural Health Network of SCNY	\$150,000 +
Physician Assistant Program: Ithaca College	\$147,233 +
Turning Businesses Into Classrooms: DCMO BOCES	\$112,000 +
Regional Independent Food Processing: Schoharie Economic Enterprise Corporation (SEEC)	\$25,000 +
Rural Recovery Development Opportunities and Career Services: FOR-DO	\$500,000 +

2022

Closing The Gap - Mentors Improving Students Access to Jobs: DCMO BOCES	\$78,290 +
North4 INSPIRE: Leatherstocking Education on Alcoholism/Addictions Foundation (LEAF)	\$378,704 +
Otsego County Innovation/Acceleration Center: Otsego County IDA	\$150,000 +
STEM Education: Oak Ridge National Lab Program: One Student	\$8,895

2023

EDA Build Back Better Challenge: Binghamton University	\$63.7 million +
Delaware County Strategic Action Plan: Delaware County Planning	\$150,000
Sheffield Industrial and Commercial Park: Delaware County IDA	\$25,000
New Energy New York: Binghamton University ARC	\$1,500,000 +
Driving the Regional Economy: ONC BOCES	\$86,925 +
The Inn at Kirkside Virtual Food Hub: MARK Project	\$175,000 +
Building Skilled Workforce: Delaware County Electric Cooperative	\$400,000 +
Innovative Readiness Training: Healthy Delaware	\$585,142
Appalachian Regional Commission Leadership Fellow	\$6,950
Appalachian Regional Community-Owned Grid Resilient Infrastructure (ARCO-GRIP)	\$500,000 +

2024

TakeCharge Southern Tier: TakeCharge NY	\$150,000 +
Mentoring Students Toward Improving Career Readiness: Delaware County Chamber of Commerce	\$67,000 +
Expanding Meat Processing: CADE	\$250,000 +
ConnectAll Technical Assistance Cybersecurity Grant	\$90,000
Electric Technology Training Center Planning Study	\$50,000
DCEC Line Worker Training Program Development Project (ARISE, across Appalachia)	\$400,000

2025 Pending

Appalachian Rural Health Technical Assistance Center (ARISE, Across Appalachia)	\$5,200,000
SPARK: Community-Based Small Business Incubator Network (ARISE)	\$189,720
Regional Housing Investment Framework	\$200,000
Town of Delhi Comprehensive Plan Update	\$50,000



SOUTHERN TIER 8

Projects: "+" represents total for the project is provided below, but ROI is calculated on county portion of total funds.

Southern Tier 8 Regional Board is the counties link to federal planning and economic development investments. We are a government agency offering shared services in grant writing and administration, geospatial and data analysis, and infrastructure solutions with consideration for our natural resources across the eight-county region of Broome, Chenango, Cortland, Delaware, Otsego, Schoharie, Tioga and Tompkins.