



MISSION

To partner with member counties to identify and address multi-county issues in order to improve the quality of life within the region.

THE ROLE OF THE REGIONAL BOARD:

- 1 PRIORITIZE ANNUAL FEDERAL INVESTMENTS** of the ARC and EDA that support self-sustaining and alignment of local economic development initiatives. *Ex.) Area Development Program*
- 2 PROMOTE COLLABORATION** with partner organizations and strategic ecosystem development. *Ex.) Regional Broadband Collaborative, New Energy New York Tech Hub, Broome Tioga Stormwater Coalition, and Recovery-to-Work Workforce Development*
- 3 PROVIDE EDUCATION AND NETWORKING OPPORTUNITIES** to support economic & community development with public and private sector stakeholders. *Ex.) Industry Summit Platform, So-Tier Regional Portal*

2023 BOARD OF DIRECTORS

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HEATHER MCDANIEL
CECD, AICP, EDFP, ITHACA AREA ECONOMIC DEVELOPMENT PRESIDENT



RETURN ON INVESTMENT

OTSEGO COUNTY 2019-2023

COUNTY INVESTMENT: **\$56,400**

ARC & EDA Investments: **\$9,795,394**

ROI : **\$1 : \$17,268**

2023 REGIONAL PLANNING & TECHNICAL ASSISTANCE

- Provided project development and technical assistance to **68 unique local organizations** for Area Development & IIJA opportunities. Hosted **4** grant writing sessions, with **36** attendees, reviewed **15** pre-applications & assisted in preparing **9** FY2024 Area Development applications, totaling \$1,275,614.
- Hosted **4** CEDS “Sync-Up Sessions” to provide partner networking opportunities and project development, with **97** attendees.
- Provided grant administration assistance (including ArcNet training) for **45** Active Projects: **38** Area Development, **3** POWER, **4** INSPIRE.
- Hosted Regional Broadband Collaborative, leading the FCC Map Challenge and 2nd Annual Upstate Rural Broadband Conference, approx. **136** attendees.
- Successfully completed ARC’s 1st INSPIRE Recovery-to-Work Ecosystem Development Program.
- Drafted a new regional 5-year plan (Comprehensive Economic Development Strategy, CEDS 2023-2027).
- Advocated for the New Energy New York Tech Hub designation for Battery Innovation across Appalachia New York.

COMPLETED PERFORMANCE MEASURES

- 767** Businesses Served
- 365** Businesses Improved
- 5** Jobs Created/Retained
- 1450** Students Served
- 455** Students Improved
- 777** Worker/Trainees Served
- 311** Worker/Trainees Improved

COUNTY REPRESENTATIVES

OTSEGO 2023

Tammy Harris
Director of Planning

Jody Zakrevsky
CEO, Otsego Now

Michelle Catan
Otsego County Representative

2019

Vision 2050: NYS as the Northeast’s Leading Foodshed	\$111,284 +
Hartwick College Grain Innovation Center	\$131,925
CORE: Transformative Workforce	\$83,000 +
Energy Infrastructure Assessment: Addressing Energy Needs	\$150,000 +

2020

Mapping the Southern Tier Clean Energy Eco-System with Tier Energy Network	\$65,000 +
Opportunity Zones Regional Portfolio	\$84,500 +
Career Destinations Program: DCMO BOCES	\$99,817 +

2021

Turning Businesses into Classrooms: DCMO BOCES	\$112,000 +
The Hub Online Health Career Center: Health Workforce New York, Inc.	\$116,954 +
Getthere Transportation to Employment Program: Rural Health Network of SCNY	\$150,000 +
Physician Assistant Program: Ithaca College	\$147,233 +
Regional Independent Food Processing: Schoharie Economic Enterprise Corporation (SEEC)	\$25,000 +
Collaborative Recovery Empowerment of the Southern Tier (CREST)	\$479,237 +
Rural Recovery Development Opportunities and Career Services: FOR-DO	\$500,000 +
STEM Education: Oak Ridge National Lab Program: Two Students	\$17,790

2022

Otsego County Innovation/Acceleration Center: Otsego County IDA	\$150,000 +
Closing The Gap - Mentors Improving Students Access to Jobs: DCMO BOCES	\$78,290 +
North4 INSPIRE: Leatherstocking Education on Alcoholism/Addictions Foundation (LEAF)	\$378,704 +

2023

EDA Build Back Better Challenge: Binghamton University	\$63.7 million +
Otsego County Strategic Prioritization Plan: Otsego County Planning	\$60,000
Richfield Springs Eco-Business Park: Otsego County IDA	\$500,000
Driving the Regional Economy: ONC BOCES	\$86,925 +
The Inn at Kirkside Virtual Food Hub: MARK Project	\$175,000 +
New Energy New York: Binghamton University ARC	\$1,500,000 +
Building Skilled Workforce: Delaware County Electric Cooperative	\$400,000 +
Appalachian Regional Community-Owned Grid Resilient Infrastructure (ARCO-GRIP) \$	500,000 +

2023 Pending

TakeCharge Southern Tier: TakeCharge NY	\$150,000 +
Mentoring Students Toward Improving Career Readiness: Delaware County Chamber of Commerce	\$67,000 +
Expanding Meat Processing: CADE	\$250,000 +
Otsego Lake Comprehensive Action Plan: Village of Cooperstown	\$125,000



SOUTHERN TIER 8

Projects: "+" represents total for the project is provided below, but ROI is calculated on county portion of total funds.

Southern Tier 8 Regional Board is the counties link to federal planning and economic development investments. We are a government agency offering shared services in grant writing and administration, geospatial and data analysis, and infrastructure solutions with consideration for our natural resources across the eight-county region of Broome, Chenango, Cortland, Delaware, Otsego, Schoharie, Tioga and Tompkins.