SOUTHERN TIER 8 RETURN ON INVESTMENT & _____

OTSEGO COUNTY 2018-2021

COUNTY INVESTMENT: \$40,000

ARC & EDA INVESTMENTS: \$709,314

ROI ROI \$1: \$16

OTSEGO COUNTY

COMPLETED PERFORMANCE **MEASURES***

641 BUSINESSES SERVED

422 BUSINESSES IMPROVED

896 STUDENTS SERVED

197 STUDENTS IMPROVED

11 COMMUNITIES SERVED/IMPROVED

26 JOBS CREATED

15 JOBS RETAINED

3 ORGANIZATIONS SERVED

91 WORKER/TRAINEE SERVED

47 WORKER/TRAINEE IMPROVED

1 PROGRAM IMPLEMENTED

5 PLANS CREATED

2021 IMPACT ACROSS SOUTHERN TIER 8 REGION

ASSISTED 95 ORGANIZATIONS SEEKING 2022 INVESTMENT REVIEWED 18 ARC PROJECT CONCEPTS RECOMMENDED 8 PRIORITY PROJECTS TOTALING **\$1,079,822**

2018-2021 LEVERAGED FUNDING

2018

MECHATRONICS LAB: ONC BOCES*

Creation of a robotics lab, which was marketed to students in 11 local school districts, to develop a mechatronics employment pipeline

2019

VISION 2050: NYS AS THE NORTHEAST'S LEADING FOODSHED \$111,284 +

Scholars from SUNY Cobleskill and Cornell University will produce a research paper that will outline recommendations on how farmers in Otsego, Schoharie, and Delaware Counties can scale production and identify additional market opportunities for agribusinesses and related industries.

HARTWICK COLLEGE GRAIN INNOVATION CENTER-

Establishment of a grain testing laboratory, mill, and bakery to evaluate local grains for broad distribution to regional bakeries.

\$83,000+ CORE: TRANSFORMATIVE WORKFORCE

Schools in Chenango, Delaware, and Otsego Counties will implement LRNG, a micro-credentialing platform focused on STEM skills.

ENERGY INFRASTRUCTURE ASSESSMENT: ADDRESSING ENERGY NEEDS+

In response to the issue of "Interruptible Power", where industries, schools, and hospitals must switch to alternative energy sources at peak demand times in the winter, ST8 secured \$150,000 from ARC to contract with LaBella Associates to study alternative energy options for the eight-county region, which will include a list of priority projects per county.

BROADBAND TESTIMONY TO NYS LEGISLATIVE COMMISSION ON RURAL RESOURCES

Jen Gregory, Executive Director of Southern Tier 8, was invited by Hal McCabe, Homer Village Mayor and Director of the Legislative Commission on Rural Resources and NYS Senator Rachel May to speak at a September 17, 2019 hearing in Albany on broadband needs in rural New York State. The testimony will help to lay the foundation for legislative initiatives.

2020

\$99,817* CAREER DESTINATIONS PROGRAM: DCMO BOCES

Expansion of career exploration program including coaching, research, planning, and work-based learning experiences.

MAPPING THE SOUTHERN TIER CLEAN ENERGY ECO-SYSTEM+

New York State has prioritized the Southern Tier for Clean Energy investments, siting the 76 West Business Competition here. ST8 received \$65,000 from ARC to contract with Tier Energy Network to map the Clean Energy Eco-System.

REGIONAL OPPORTUNITY ZONES COLLABORATIVE PORTAL+

Training for Economic Development teams establish web platform and promotion of program for 19 unique zones across the region. ST8 received \$65,000 from Appalachian Regional Commission.

+ = TOTAL AMOUNT IS SHOWN. BUT ROI IS CALCULATED ON PORTION OF TOTAL FUNDS.

THE HUB ONLINE HEALTH CAREER CENTER: HEALTH WORKFORCE NEW YORK, INC. — \$116,954+

Providing career exploration tools, outlook and education resources, ACT WorkKeys soft skill career readiness training, Shadow Health Digital Clinical Experiences, professional career panel discussions, and a regional job board.

COLLABORATIVE RECOVERY EMPOWERMENT OF THE SOUTHERN TIER (CREST) — \$68,125+

Expand current workforce placement and workplace support programs with partners in workforce investment boards, Chambers and SUD education & treatment providers for the most pandemic vulnerable industries of hospitality and healthcare.

GETTHERE TRANSPORTATION TO EMPLOYMENT PROGRAM: RURAL HEALTH NETWORK OF SCNY - \$150,000+

Removing transportation as a barrier to employment by providing safe, reliable, and sustainable transportation to employment strategies that help program participants achieve long-term, stable employment.

PHYSICIAN ASSISTANT PROGRAM: ITHACA COLLEGE \$147,23+

Educate, engage, and empower PAs to achieve excellence through medical theory, clinical practice, and exemplary professional performance in the communities we serve.

TURNING BUSINESSES INTO CLASSROOMS: DCMO BOCES - \$112,000+

Incentivize Employers to work with educators to improve workplace preparation using plans and onboarding strategies.

RURAL RECOVERY DEVELOPMENT OPPORTUNITIES AND CAREER SERVICES: FOR-DO --- \$500,000+

The program will improve employment rates, retention rates at jobs, and advancement in the workforce.

The target population is: adults 18 years and older in Chenango, Delaware, and Otsego Counties of New York

State with a pre-existing or current SUD; and, are unemployed or underemployed.

STEM EDUCATION: OAK RIDGE NATIONAL LAB PROGRAM: TWO OTSEGO COUNTY STUDENTS - \$17,790

2022 Pending Projects

OTSEGO COUNTY INNOVATION/ACCELERATION CENTER: OTSEGO COUNTY IDA ---- \$150,000+

To develop an Innovation/Acceleration Center with opportunities for individual and group collaboration of high-tech electronics, power and energy, and ultra-capacitor companies which will fosters a culture of innovation through the creation, sharing, and testing of idea.

CLOSING THE GAP - MENTORS IMPROVING STUDENTS ACCESS TO JOBS: DCMO BOCES — \$78,290+

Develop a model to improve workforce development using mentors as vehicles to connect students with employers.

