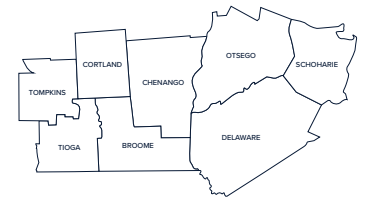


MISSION

To partner with member counties to identify and address multi-county issues in order to improve the quality of life within the region.



THE ROLE OF THE REGIONAL BOARD

- PRIORITIZE ANNUAL FEDERAL INVESTMENTS** of the ARC and EDA that support self-sustaining and alignment of local economic development initiatives. *Ex.) Area Development Program*
- PROMOTE COLLABORATION** with partner organizations and strategic ecosystem development. *Ex.) Regional Broadband Collaborative, New Energy New York Tech Hub, Broome Tioga Stormwater Coalition, and Recovery-to-Work Workforce Development*
- PROVIDE EDUCATION AND NETWORKING OPPORTUNITIES** to support economic & community development with public and private sector stakeholders. *Ex.) Industry Summit Platform, So-Tier Regional Portal*

2024 BOARD REPRESENTATIVES

BROOME

ANTHONY FIALA
COMMISSIONER OF PLANNING
AND ECONOMIC DEVELOPMENT

JOSEPH MIHALKO
COUNTY CLERK

SUSAN RYAN
BROOME COUNTY LEGISLATOR

CHENANGO

SHANE BUTLER
CHENANGO COUNTY DIRECTOR OF
PLANNING & AIRPORT ADMINISTRATOR

BOB JEFFREY
SUPERVISOR, CITY OF NORWICH WARDS 4,5,6

ERIK SCRIVENER
CITY OF NORWICH DEPARTMENT OF
PLANNING & COMMUNITY DEVELOPMENT

CORTLAND

BEAU HARBIN
CORTLAND COUNTY LEGISLATOR

TRISHA HIEMSTRA
CORTLAND COUNTY PLANNING
DIRECTOR

BRENDAN O'BRYAN
EXECUTIVE DIRECTOR, COUNTY BUSINESS DEVELOPMENT PROGRAM/IDA

DELAWARE

SHELLY JOHNSON-BENNETT
DELAWARE COUNTY PLANNING & WATERSHED
AFFAIRS/DELAWARE COUNTY PUBLIC
INFORMATION OFFICER

ALLEN HINKLEY
SUPERVISOR, TOWN OF ROXBURY

GLENN NEALIS
EXECUTIVE DIRECTOR, DELAWARE COUNTY
DEPARTMENT OF ECONOMIC DEVELOPMENT

OTSEGO

TAMMIE HARRIS
DIRECTOR OF PLANNING

JODY ZAKREVSKY
CEO, OTSEGO NOW

MICHELLE CATAN
OTSEGO COUNTY REPRESENTATIVE

SCHOHARIE

SHANE NICKLE
AICP, SCHOHARIE COUNTY PLANNING
& COMMUNITY DEVELOPMENT DIRECTOR

ALICIA TERRY
TOWN OF GILBOA SUPERVISOR

JULIE PACATTE
SCHOHARIE ECONOMIC ENTERPRISE
CORPORATION DIRECTOR

TIOGA

ELAINE JARDINE
DIRECTOR OF PLANNING

BRITTANY WOODBURN
TIOGA COUNTY ECONOMIC
DEVELOPMENT DEPUTY DIRECTOR

RON CIOTOLI
TIOGA COUNTY LEGISLATOR

TOMPKINS

KATIE BORGELLA
COMMISSIONER OF PLANNING
AND SUSTAINABILITY

HEATHER MCDANIEL
PRESIDENT, ITHACA AREA ECONOMIC
DEVELOPMENT

GREGORY MEZEY
TOMPKINS COUNTY LEGISLATOR

ECOSYSTEM DEVELOPMENT

BROADBAND INFRASTRUCTURE

Since 2021, the Broadband Collaborative (Staff, County Planning, Southern Tier Network, Inc and BOCES) built community capacity and provided technical assistance with educational resources & national expertise, advocacy, data, project development, community outreach.

RESULTS:

NTIA BEAD/NYS ESD's Connect All investment of \$87 million for 17,997 households (hardest-to-serve, most rural) across Chenango, Cortland, Tioga and Schoharie Counties.

Fiber/Ground Infrastructure: for 25 years of service
Build cost: **\$193 per year & Consumer cost: \$55-\$99/month**

INNOVATION TECH HUB

Hosted a **regional partnership development program** to consider alternative strategies in workforce readiness, community engagement and housing policies, in **advancing the Southern Tier's Tech Hub ecosystem** with 19 professionals from all 8 member counties, to engage with ARC ARISE \$10 million recipient Catalyst Connection & EDA Build Back Better Recipient Southwestern Pennsylvania Commission, and others in Pittsburgh, PA from November 19-21.

WORKFORCE HOUSING

With the 8 County Planning Departments, staff assessed local housing needs, and **defined 6 shared priorities:**

1. Increase Availability and Variety of Options
2. Support New Development
3. Improve Existing Stock
4. Enhance Capacity to Implement Solutions
5. Revitalize Existing Neighborhoods
6. Provide Options for Demographics with Specific Needs

In 2025, a Regional Workforce Housing Coalition will be established for "building to scale" a portfolio of investment opportunities with a Market Study & region's 1st Capital Stack for workforce housing.



RETURN ON INVESTMENT

REGIONAL 2020-2024

INVESTMENT FROM ST8 COUNTIES: **\$497,150**

ARC, EDA, DOL, & IRT INVESTMENTS: **\$91,544,879**

ROI **\$1 : \$18,314** / Supporting **52 Active Projects**

2024 REGIONAL PLANNING & TECHNICAL ASSISTANCE

- Provided project development and technical assistance to **48 unique local organizations**.
- Provided grant administration assistance for **45 Active Projects** across the 8 counties.
- Hosted **6 CEDS “Sync-Up Sessions”** to provide partner networking opportunities and project development, with **81 attendees**.
- Promoted **STEM & Entrepreneurship** opportunities across **74** unique school districts.

PERFORMANCE MEASURES FOR 11 PROJECTS CLOSED IN 2024

361	Businesses Served
247	Businesses Improved
25	Organizations Served
30	Organizations Improved
1	Programs Implemented
912	Students Served
1058	Students Improved
587	Workers/Trainees Served
215	Workers/Trainees Improved
16	Plans/Reports Created

2020

Greater Good Grocery: Broome County Council of Churches	\$150,000
Opportunity Impact Program: Broome-Tioga Workforce	\$150,000 +
Mapping the Southern Tier Clean Energy Eco-System with Tier Energy Network	\$65,000 +
Opportunity Zones Regional Portfolio	\$230,000 +
Career Destinations Program: DCMO BOCES	\$99,817+
YWCA Childcare Project	\$91,923
JM Murray Liquid Compounding	\$150,000
Southern Tier Network Expansion: Tioga & Tompkins	\$3,105,187 +
Cayuga Data Juice – Broadband Connectivity: IAED	\$404,170 +
SEEDing Economic Development in Tompkins County	\$146,730
Improving Maple Technology and Syrup Quality: Cornell University	\$150,000
STEED Loan:	\$1,089,500
STEM Education: Oak Ridge National Lab Program: Students (2)	\$17,790

2021

Collaborative Recovery Empowerment of the Southern Tier (CREST)	\$479,237 +
The Hub Online Health Career Center: Health Workforce New York, Inc.	\$116,954 +
Getthere Transportation to Employment Program: Rural Health Network of SCNY	\$150,000 +
Physician Assistant Program: Ithaca College	\$147,233 +
Whitney Point EAGLES (Engagement-Achievement-Growth-Life-Experience-Success)	\$55,354
Broome County Innovation District Fiber Enhancement & Smart Cities Plan	\$50,000
Turning Businesses Into Classrooms: DCMO BOCES	\$112,000 +
Rural Recovery Development Opportunities and Career Services: FOR-DO	\$500,000 +
Regional Independent Food Processing: Schoharie Economic Enterprise Corporation (SEEC)	\$25,000 +
Waverly Center for Innovative Studies: Waverly Central School District	\$149,757
Town of Dryden Southern Tier Network Expansion	\$624,614 +
STEM Education: Oak Ridge National Lab Program: Students (7)	\$62,265

2022

Developable Site Inventory: The Agency – Broome County IDA/LDC	\$150,000
Wild About Wellness: Southern Tier Zoological Society, Inc.	\$149,032 +
North4 INSPIRE: Leatherstocking Education on Alcoholism/Addictions Foundation (LEAF)	\$378,704 +
Closing the Gap: Student-Workforce Mentoring Program – DCMO BOCES	\$78,290 +
Healthcare & Wellness Program Development: Tompkins Cortland Community College (TC3)	\$150,000 +
Otsego County Innovation/Acceleration Center: Otsego County IDA	\$150,000 +
Building a Talent Pipeline: Tioga County IDA	\$75,000
STEM Education: Oak Ridge National Lab Program: Students (4)	\$35,560
Appalachian Regional Commission Leadership Fellow (3)	\$20,850
Southern Tier 8 Regional Board hosted Upstate Rural Broadband Conference – 180 attendees: National, State, and Local Leadership	

2023

Broome County Strategic Plan: Broome County IDA/LDC	\$150,000
Chenango County 2050 Vision Plan: Chenango County	\$90,000
Cortland County Strategic Development Plan	\$100,000
Delaware County Strategic Action Plan: Delaware County Planning	\$150,000
Sheffield Industrial and Commercial Park: Delaware County IDA	\$25,000
Otsego County Strategic Prioritization Plan: Otsego County Planning	\$60,000
Richfield Springs Eco-Business Park: Otsego County IDA	\$500,000
Schoharie County Comprehensive Housing Study: Schoharie County Planning	\$85,000
Tioga County Strategic Operations Plan: Tioga County	\$25,000
Tioga County Industrial Pocket PEMB Buildings: Tioga County IDA	\$26,050
Tompkins County Strategic Operations Plan: Tompkins County Planning	\$160,000
South Works District Infrastructure Upgrade Plan: IAED	\$250,000
Lt Warren E. Eaton Airport Bldg. Renovations: Chenango County	\$200,000
EDA Build Back Better Challenge: Binghamton University	\$63.7 million +
New Energy New York: Binghamton University ARC	\$1,500,000 +

Cobleskill Agricultural Society Community Kitchen	\$127,500
Downtown Parking Plan & Feasibility Study: Village of Johnson City	\$50,000
Increasing Tourism Career Pathways: Tompkins Cortland Community College (TC3)	\$150,000 +
ReUse Technical Assistance & Capacity Building Program: Finger Lakes ReUse	\$248,275
Project LAUNCH: Waverly Central School District	\$124,605
Driving the Regional Economy: ONC BOCES	\$86,925 +
The Inn at Kirkside Virtual Food Hub: MARK Project	\$175,000 +
Appalachian Digital Equity Accelerator (ADEA) Connect Humanity	\$30,000
Appalachian Region Community-Owned Grid Resilient Infrastructure Project (ARCO-GRIP)	\$500,000 +
Ross Park Zoo Capacity Building	\$25,000
Ready for Work: Broome-Tioga Workforce	\$498,838
Village of Endicott – Energy Plan	
Village of Johnson City - Energy Plan	
Village of Owego – Energy Plan	
Building Skilled Workforce: Delaware County Electric Cooperative	\$400,000 +
Innovative Readiness Training – Delaware County Medical	\$585,142
Direct-To-Work (DTW) Pathways to Employment program: IAED	\$1,173,278
Rev Hardware Accelerator Expansion: Cornell University	\$2,000,000
Appalachian Regional Commission Leadership Fellow (3)	\$20,850 +
STEM Education: Oak Ridge National Lab Program: Students (4)	\$35,580 +
STEM Education: Oak Ridge National Lab Program: Teachers (1)	\$9,895
Appalachian Entrepreneurship Academy Program: Students (3)	\$26,685 +

2024

TakeCharge Southern Tier: TakeCharge NY	\$150,000 +
Mentoring Students: Delaware County Chamber of Commerce	\$67,000 +
Expanding Meat Processing: CADE	\$250,000 +
Otsego Lake Comprehensive Action Plan: Village of Cooperstown	\$125,000
Shared Kitchen Ithaca: Friends of Ithaca Farmers Market	\$110,000
Chugnut Trail Riverfront Improvements (FY2018)	\$150,000
ConnectAll Technical Assistance Cybersecurity Grant	\$90,000
Electric Technology Training Center Planning Study	\$50,000
DCEC Line Worker Training Program Development Project (ARISE, across Appalachia)	\$400,000

Pending Projects – Not Calculated in ROI

Appalachian Rural Health Technical Assistance Center (ARISE, Across Appalachia)	\$5,200,000
SPARK: Community-Based Small Business Incubator Network (ARISE)	\$189,720
Regional Housing Investment Framework	\$200,000
Schoharie County Broadband	\$900,000
Cayuga Waterfront Trail Connector	\$750,000

Tioga County Regional Career and Technical Education Center	\$1,000,000
Town of Delhi Comprehensive Plan Update	\$50,000
Schoharie County Grant Administration	\$50,000
Town of Richfield Technology Capacity Building Project	\$47,731
Susquehanna & Chenango Riverfront (FY2018)	\$150,000



SOUTHERN TIER 8

Projects: "+" represents total for the project serves more than one county

Southern Tier 8 Regional Board is the counties link to federal planning and economic development investments. We are a government agency offering shared services in grant writing and administration, geospatial and data analysis, and infrastructure solutions with consideration for our natural resources across the eight-county region of Broome, Chenango, Cortland, Delaware, Otsego, Schoharie, Tioga and Tompkins.