



MISSION

To partner with member counties to identify and address multi-county issues in order to improve the quality of life within the region.

THE ROLE OF THE REGIONAL BOARD:

- 1 PRIORITIZE ANNUAL FEDERAL INVESTMENTS** of the ARC and EDA that support self-sustaining and alignment of local economic development initiatives. *Ex.) Area Development Program*
- 2 PROMOTE COLLABORATION** with partner organizations and strategic ecosystem development. *Ex.) Regional Broadband Collaborative, New Energy New York Tech Hub, Broome Tioga Stormwater Coalition, and Recovery-to-Work Workforce Development*
- 3 PROVIDE EDUCATION AND NETWORKING OPPORTUNITIES** to support economic & community development with public and private sector stakeholders. *Ex.) Industry Summit Platform, So-Tier Regional Portal*

2023 BOARD OF DIRECTORS

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TOMPKINS COUNTY COMMISSIONER OF PLANNING & SUSTAINABILITY

HEATHER MCDANIEL
CECD, AICP, EDFP, ITHACA AREA ECONOMIC DEVELOPMENT PRESIDENT



RETURN ON INVESTMENT

BROOME COUNTY 2019-2023

COUNTY INVESTMENT: **\$56,400**

ARC & EDA Investments: **\$10,531,108**

ROI: **\$1 : \$18,572**

2023 REGIONAL PLANNING & TECHNICAL ASSISTANCE

- Provided project development and technical assistance to **68 unique local organizations** for Area Development & IIJA opportunities. Hosted **4** grant writing sessions, with **36** attendees, reviewed **15** pre-applications & assisted in preparing **9** FY2024 Area Development applications, totaling \$1,275,614.
- Hosted **4** CEDS “Sync-Up Sessions” to provide partner networking opportunities and project development, with **97** attendees.
- Provided grant administration assistance (including ArcNet training) for **45** Active Projects: **38** Area Development, **3** POWER, **4** INSPIRE.
- Hosted Regional Broadband Collaborative, leading the FCC Map Challenge and 2nd Annual Upstate Rural Broadband Conference, approx. **136** attendees.
- Successfully completed ARC’s 1st INSPIRE Recovery-to-Work Ecosystem Development Program.
- Drafted a new regional 5-year plan (Comprehensive Economic Development Strategy, CEDS 2023-2027).
- Advocated for the New Energy New York Tech Hub designation for Battery Innovation across Appalachia New York.

COMPLETED PERFORMANCE MEASURES

- 277** Businesses Served
- 60** Businesses Improved
- 19** Jobs Created/Retained
- 6** Communities Served/Improved
- 190** Students Served
- 121** Students Improved
- 721** Workers/Trainees Served
- 403** Workers/Trainees Improved

COUNTY REPRESENTATIVES

BROOME 2023

Beth Lucas
Director of Planning

Joe Mihalko
County Clerk

Susan Ryan
County Legislator

2019

Advanced Manufacturing: Triple Cities Makerspace	\$150,000
Oak Ridge National Lab STEM Program: Broome County Student	\$8,895
Energy Infrastructure Assessment: Addressing Energy Needs	\$150,000 +

2020

Monitoring Energy & Water Through an Open Source IOT	\$99,980 +
Broome County Council of Churches: Northside Market	\$150,000
Opportunity Impact Program: Broome-Tioga Workforce	\$150,000 +
Mapping the Southern Tier Clean Energy Eco-System with Tier Energy Network	\$65,000 +
Opportunity Zones Regional Portfolio	\$84,500+
STEED Loan	\$685,000

2021

Collaborative Recovery Empowerment of the Southern Tier (CREST)	\$479,237 +
The Hub Online Health Career Center: Health Workforce New York, Inc.	\$116,954 +
Getthere Transportation to Employment Program: Rural Health Network of SCNY	\$150,000 +
Physician Assistant Program: Ithaca College	\$147,233 +
Whitney Point EAGLES (Engagement-Achievement-Growth-Life-Experience-Success)	\$55,354
Broome County Innovation District Fiber Enhancement & Smart Cities Plan	\$50,000

2022

Developable Site Inventory: The Agency – Broome County IDA/LDC	\$150,000
Wild About Wellness: Southern Tier Zoological Society, Inc.	\$149,032 +
Southern Tier 8 Regional Board hosted Upstate Rural Broadband Conference – 180 attendees: National, State, and Local Leadership	

2023

EDA Build Back Better Challenge: Binghamton University	\$63.7 million +
Broome County Strategic Plan: Broome County IDA/LDC	\$150,000
New Energy New York: Binghamton University ARC	\$1,500,000 +
Downtown Parking Plan & Feasibility Study: Village of Johnson City	\$50,000
Village of Endicott – Energy Plan (DEC CSC program)	
Village of Johnson City - Energy Plan (DEC CSC program)	
Ross Park Zoo: ARC READY Nonprofit	\$25,000
Ready for Work: Broome-Tioga Workforce	\$498,838
Appalachian Regional Commission Leadership Fellow	\$6,950
Appalachian Entrepreneurship Academy Program: Students (1)	\$8,895

2023 Pending

STN expansion from Binghamton to Sherburne:	\$2 million +
(2018) Chugnut Trail Riverfront Improvements: Broome County	\$150,000
(2018) Susquehanna & Chenango Riverfront Improvements: City of Binghamton	\$150,000



SOUTHERN TIER 8

Projects: "+" represents total for the project is provided below, but ROI is calculated on county portion of total funds.

Southern Tier 8 Regional Board is the counties link to federal planning and economic development investments. We are a government agency offering shared services in grant writing and administration, geospatial and data analysis, and infrastructure solutions with consideration for our natural resources across the eight-county region of Broome, Chenango, Cortland, Delaware, Otsego, Schoharie, Tioga and Tompkins.