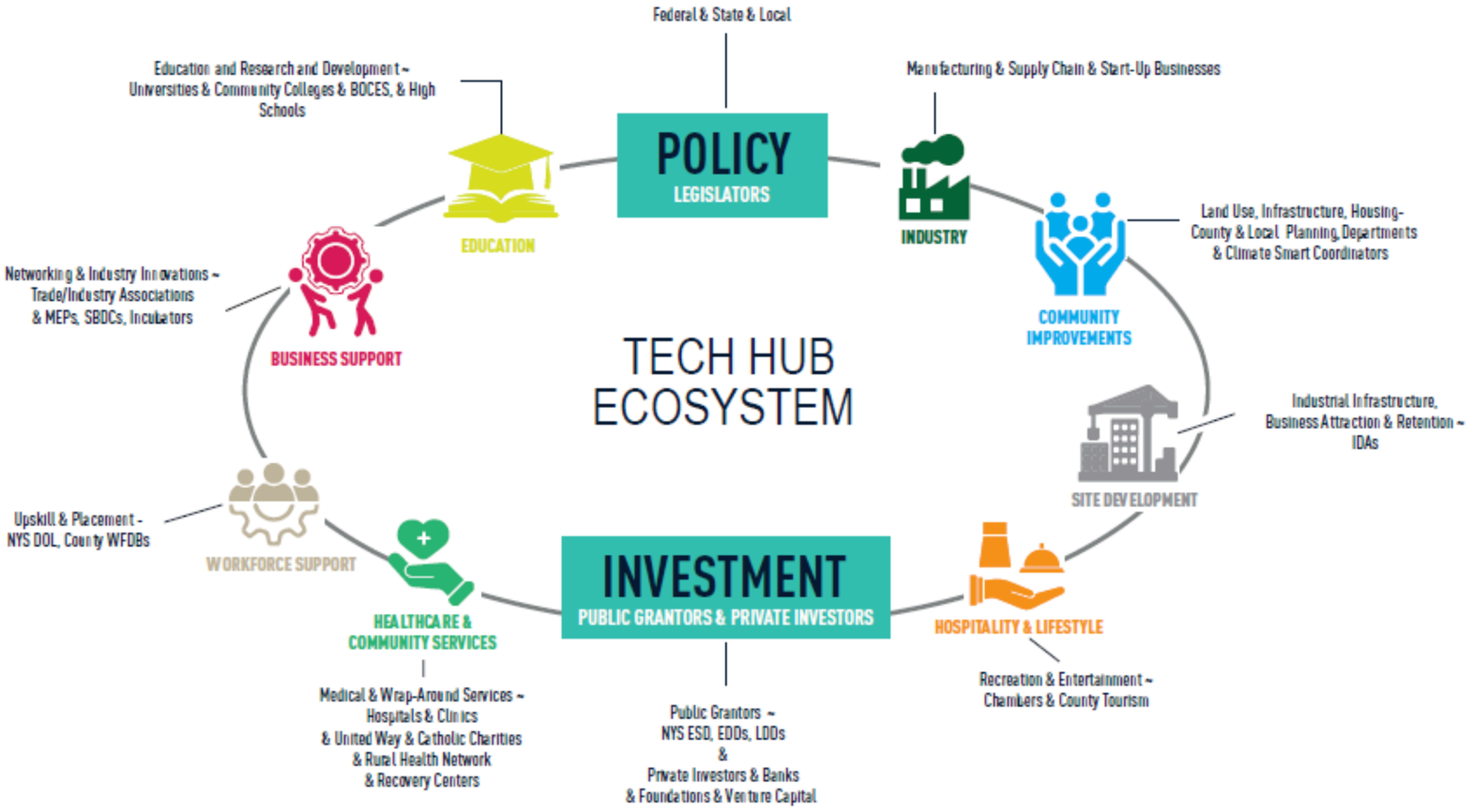
ARC Area Development
Q&A: Collaborative Partnerships

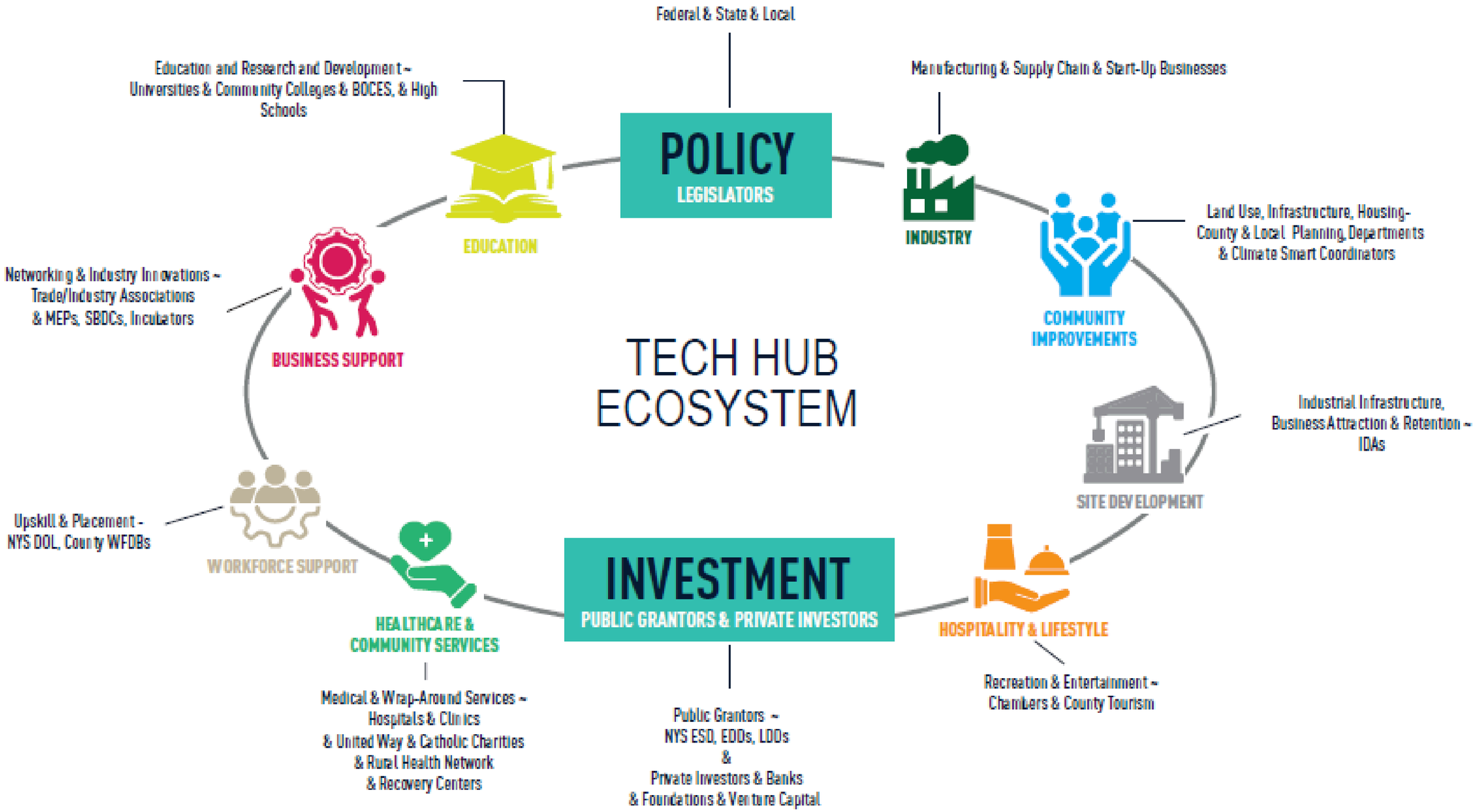
SOUTHERN TIER 8
REGIONAL BOARD



Welcome

- Jen Gregory, Executive Director
- Beth Lucas, Regional Planning Director
- Board Members: https://southerntier8.org/regional-organization/

Ecosystem Development Partners



EXAMPLE:
WORKFORCE DEVELOPMENT

DCMO BOCES CAREER DESTINATIONS

PARTNERS:

- SUNY Oneonta
- Morrisville State College
- SUNY Delhi
- For-Profit Industry
- School Districts
- Workforce Development Agencies
- Community Leaders

RESULTS: 763 students educated & connected to 100 the local employers

EXAMPLE: INFRASTRUCTURE DEVELOPMENT

SOUTHERN TIER 8 REGIONAL BOARD BROADBAND COLLABORATIVE

PARTNERS:

- County Planning Directors
- Southern Tier Network Fiber provider
- BOCES
- Internet Service Providers
- ESD's Connect All Office
- NYS Department of State

RESULTS: NTIA BEAD/NYS ESD's Connect All investment of $87 million for 17,997 households (hardest-to-serve, most rural households) across Chenango, Cortland, Tioga and Schoharie Counties. Fiber/ Ground Infrastructure: for 25 years of service Build cost: $193 per year Consumer cost: $55-$99/month

EXAMPLE:
COMMUNITY CAPACITY

INNOVATIVE READINESS TRAINING

PARTNERS:

- Department of Defense
- Appalachian Regional Commission
- NYS Department of State
- Southern Tier 8 Regional Board
- Delaware County Board of Supervisors
- Delaware County Planning, Emergency Services
- United Way
- UHS

RESULTS:
$585,142 services

https://www.delcony.us/irt/

EXAMPLE:
BUILDING BUSINESSES

SCHOHARIE ECONOMIC ENTERPRISE CORPORATION

REGIONAL INDEPENDENT FOOD PROCESSING STUDY

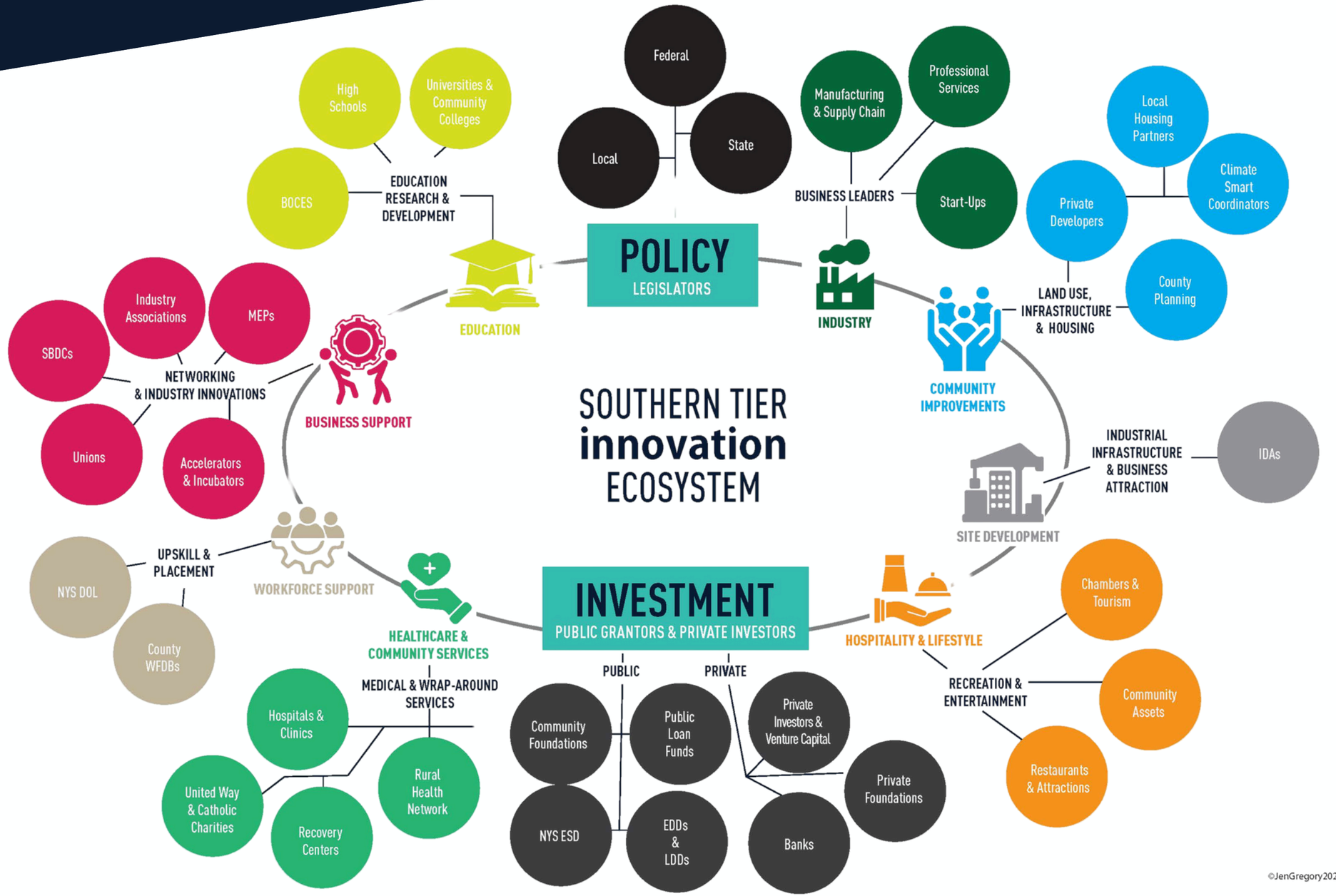
PARTNERS:

- SUNY Cobleskill
- Cornell Cooperative Extension (CCE): Farm to Institution market development
- Center for Agricultural Development and Entrepreneurship (CADE)
- Industrial Development Agencies
- Agriculture Farmland Protection Boards (Delaware, Otsego & Schoharie)
- Schoharie County Government, Committee on Agriculture, Natural Resource and Conservation
- Catskill Watershed Agriculture Council
- New York Farm Bureau: Trade Advocacy

RESULTS:

$6 million worth of projects in development that will directly address the local food supply chain

Ecosystem Development Partners



NOTE: General Categories are defined, each bubble can be expanded for additional partners.
Example: Professional Services includes Attorneys, Insurance, Accountants, that may be expanded upon more specific talent or services

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Collaborative Partnerships

ROLES (examples):

Subject Expert/Authority

Management/Coordinator

Administrator/Fiscal/Evaluator

Communicator/Marketing/Public Engagement

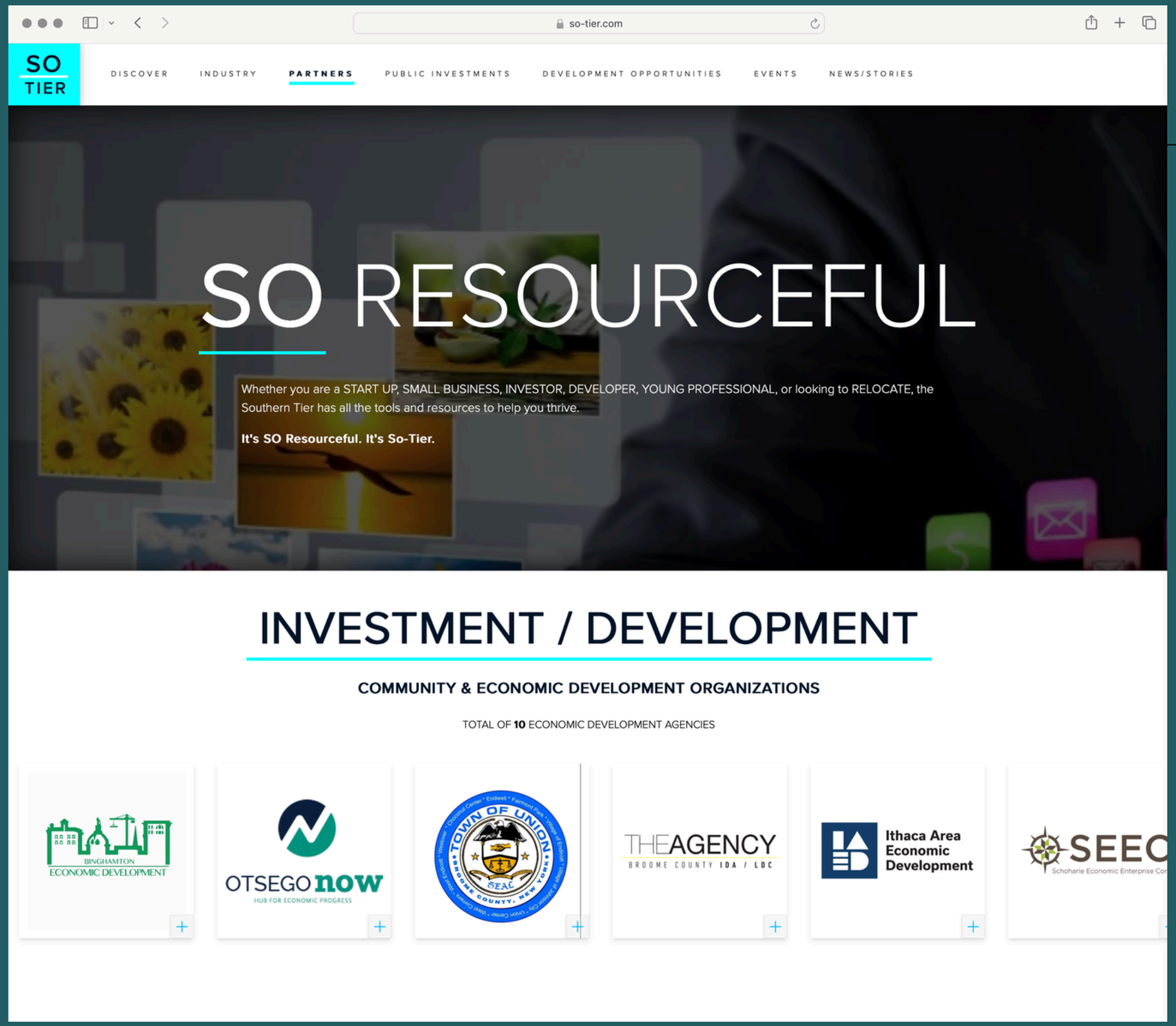
Sustainability

Collaborative Partnerships

RESPONSIBILITIES:

- Creating Memorandum of Understanding/Agreement
- Team Lead/Facilitation
- Reporting/Documentation
- Providing Resources
- Research Topics/Secure Information
- Provide Sustainability
- Recruit
- Disseminating Information
- Providing Services/Education
- Evaluate

Need some inspiration? Explore Supportive Community Economic Development Teams



@SO-TIER.com

Discover the Southern Tier... From where to go, to how to grow your business, find industry, get business tools, connect at business and fun events, and read all about the region.

SOUTHERN TIER
REGIONAL BOARD

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ARC Program Overview

Project Development Q&A

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Partnerships

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Budgeting

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Performance Measures

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Project Sustainability

SOUTHERN TIER 8

REGIONAL BOARD

NEED ASSISTANCE...

https://southerntier8.org/how-to-apply
https://www.arc.gov

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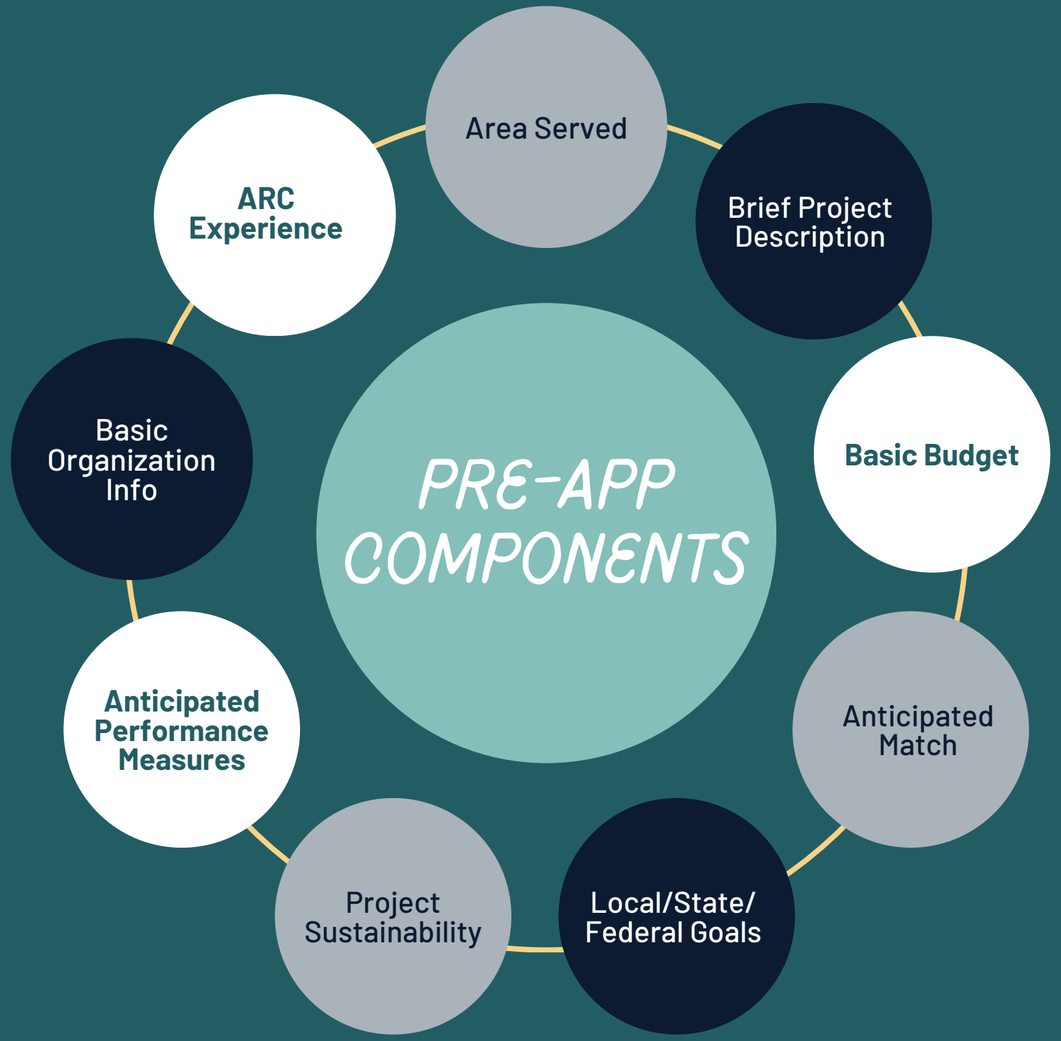
Area Development Timeline

Date	Milestone
3/31	Pre-application Opens
4/28 at 3pm	Pre-application Submittal Deadline
Early May	Planning Committee Review
5/19*	Invitation to submit Full Application
6/12	Full Application Deadline
Summer	Planning Committee Review and Recommendations
Summer	ST8 Board Project Approvals
TBD	Project Packages Submitted to NYS
TBD	Project Packages Submitted to ARC

DEADLINE
APRIL 28TH
3PM

Submit your pre-application now...

A pre-application provides an initial project overview to assess eligibility and alignment with ARC priorities, offering feedback to refine proposals before full application.



Items to address early:

Federal Unique Entity Identifier (UEI)

Required for all federal funding applications, ensuring your organization is properly register in the System for Award Managment.

Letter of Alignment

Letter from the County Planning Directors in the counties served is required. This ensures that the project is also in alignment with local planning goals.

Find the pre-application form here:
https://southerntier8.org/how-to-apply