



# MISSION

To partner with member counties to identify and address multi-county issues in order to improve the quality of life within the region.

## THE ROLE OF THE REGIONAL BOARD:

- 1 PRIORITIZE ANNUAL FEDERAL INVESTMENTS** of the ARC and EDA that support self-sustaining and alignment of local economic development initiatives. *Ex.) Area Development Program*
- 2 PROMOTE COLLABORATION** with partner organizations and strategic ecosystem development. *Ex.) Regional Broadband Collaborative, New Energy New York Tech Hub, Broome Tioga Stormwater Coalition, and Recovery-to-Work Workforce Development*
- 3 PROVIDE EDUCATION AND NETWORKING OPPORTUNITIES** to support economic & community development with public and private sector stakeholders. *Ex.) Industry Summit Platform, So-Tier Regional Portal*

## 2023 BOARD OF DIRECTORS

### BOARD CHAIR

**ROBERT JEFFREY**  
CHAIR & CHENANGO COUNTY BOARD OF SUPERVISORS, CITY OF NORWICH WARDS 4,5,6

### BOARD VICE-CHAIR

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CORTLAND COUNTY LEGISLATURE

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BROOME COUNTY LEGISLATOR

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DIRECTOR OF PLANNING & ECONOMIC DEVELOPMENT

**JOSEPH MIHALKO**  
COUNTY CLERK

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CITY OF NORWICH DEPARTMENT OF PLANNING & COMMUNITY DEVELOPMENT

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DELAWARE COUNTY DIRECTOR OF PLANNING & WATERSHED AFFAIRS

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TOWN OF ROXBURY SUPERVISOR

**SEAN PENCHOFF**  
DELAWARE COUNTY ECONOMIC DEVELOPMENT SPECIALIST

### | OTSEGO

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OTSEGO COUNTY REPRESENTATIVE

**TAMMIE HARRIS**  
OTSEGO COUNTY PLANNING & SOLID WASTE DIRECTOR

**JODY ZAKREWSKY**  
OTSEGO NOW CEO

### | SCHOHARIE

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AICP, SCHOHARIE COUNTY PLANNING & COMMUNITY DEVELOPMENT DIRECTOR

**ALICIA TERRY**  
TOWN OF GILBOA SUPERVISOR

**JULIE PACATTE**  
SCHOHARIE ECONOMIC ENTERPRISE CORPORATION DIRECTOR

### | TIOGA

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TIOGA COUNTY LEGISLATOR

**ELAINE JARDINE**  
TIOGA COUNTY PLANNING DIRECTOR

**BRITTANY WOODBURN**  
TIOGA COUNTY ECONOMIC DEVELOPMENT DEPUTY DIRECTOR

### | TOMPKINS

**GREGORY MEZEY**  
TOMPKINS COUNTY LEGISLATOR

**KATIE BORGELLA**  
TOMPKINS COUNTY COMMISSIONER OF PLANNING & SUSTAINABILITY

**HEATHER MCDANIEL**  
CECD, AICP, EDFP, ITHACA AREA ECONOMIC DEVELOPMENT PRESIDENT



# RETURN ON INVESTMENT

## BROOME COUNTY 2019-2023

COUNTY INVESTMENT: **\$56,400**

ARC & EDA Investments: **\$10,531,108**

ROI: **\$1 : \$18,572**

### 2023 REGIONAL PLANNING & TECHNICAL ASSISTANCE

- Provided project development and technical assistance to **68 unique local organizations** for Area Development & IIJA opportunities. Hosted **4** grant writing sessions, with **36** attendees, reviewed **15** pre-applications & assisted in preparing **9** FY2024 Area Development applications, totaling \$1,275,614.
- Hosted **4** CEDS “Sync-Up Sessions” to provide partner networking opportunities and project development, with **97** attendees.
- Provided grant administration assistance (including ArcNet training) for **45** Active Projects: **38** Area Development, **3** POWER, **4** INSPIRE.
- Hosted Regional Broadband Collaborative, leading the FCC Map Challenge and 2nd Annual Upstate Rural Broadband Conference, approx. **136** attendees.
- Successfully completed ARC’s 1st INSPIRE Recovery-to-Work Ecosystem Development Program.
- Drafted a new regional 5-year plan (Comprehensive Economic Development Strategy, CEDS 2023-2027).
- Advocated for the New Energy New York Tech Hub designation for Battery Innovation across Appalachia New York.

### COMPLETED PERFORMANCE MEASURES

<b>277</b>	Businesses Served
<b>60</b>	Businesses Improved
<b>19</b>	Jobs Created/Retained
<b>6</b>	Communities Served/Improved
<b>190</b>	Students Served
<b>121</b>	Students Improved
<b>721</b>	Workers/Trainees Served
<b>403</b>	Workers/Trainees Improved

### COUNTY REPRESENTATIVES

#### BROOME 2023

**Beth Lucas**  
Director of Planning

**Joe Mihalko**  
County Clerk

**Susan Ryan**  
County Legislator

## 2019

Advanced Manufacturing: Triple Cities Makerspace	\$150,000
Oak Ridge National Lab STEM Program: Broome County Student	\$8,895
Energy Infrastructure Assessment: Addressing Energy Needs	\$150,000 +

## 2020

Monitoring Energy & Water Through an Open Source IOT	\$99,980 +
Broome County Council of Churches: Northside Market	\$150,000
Opportunity Impact Program: Broome-Tioga Workforce	\$150,000 +
Mapping the Southern Tier Clean Energy Eco-System with Tier Energy Network	\$65,000 +
Opportunity Zones Regional Portfolio	\$84,500+
STEED Loan	\$685,000

## 2021

Collaborative Recovery Empowerment of the Southern Tier (CREST)	\$479,237 +
The Hub Online Health Career Center: Health Workforce New York, Inc.	\$116,954 +
Getthere Transportation to Employment Program: Rural Health Network of SCNY	\$150,000 +
Physician Assistant Program: Ithaca College	\$147,233 +
Whitney Point EAGLES (Engagement-Achievement-Growth-Life-Experience-Success)	\$55,354
Broome County Innovation District Fiber Enhancement & Smart Cities Plan	\$50,000

## 2022

Developable Site Inventory: The Agency – Broome County IDA/LDC	\$150,000
Wild About Wellness: Southern Tier Zoological Society, Inc.	\$149,032 +
Southern Tier 8 Regional Board hosted Upstate Rural Broadband Conference – 180 attendees: National, State, and Local Leadership	

## 2023

EDA Build Back Better Challenge: Binghamton University	\$63.7 million +
Broome County Strategic Plan: Broome County IDA/LDC	\$150,000
New Energy New York: Binghamton University ARC	\$1,500,000 +
Downtown Parking Plan & Feasibility Study: Village of Johnson City	\$50,000
Village of Endicott – Energy Plan (DEC CSC program)	
Village of Johnson City - Energy Plan (DEC CSC program)	
Ross Park Zoo: ARC READY Nonprofit	\$25,000
Ready for Work: Broome-Tioga Workforce	\$498,838
Appalachian Regional Commission Leadership Fellow	\$6,950
Appalachian Entrepreneurship Academy Program: Students (1)	\$8,895

## 2024 Pending

STN expansion from Binghamton to Sherburne:	\$2 million +
(2018) Chugnut Trail Riverfront Improvements: Broome County	\$150,000
(2018) Susquehanna & Chenango Riverfront Improvements: City of Binghamton	\$150,000



SOUTHERN TIER 8

*Projects: "+" represents total for the project is provided below, but ROI is calculated on county portion of total funds.*

Southern Tier 8 Regional Board is the counties link to federal planning and economic development investments. We are a government agency offering shared services in grant writing and administration, geospatial and data analysis, and infrastructure solutions with consideration for our natural resources across the eight-county region of Broome, Chenango, Cortland, Delaware, Otsego, Schoharie, Tioga and Tompkins.