



**MISSION**

To partner with member counties to identify and address multi-county issues in order to improve the quality of life within the region.

**THE ROLE OF THE REGIONAL BOARD**

- 1 **PRIORITIZE ANNUAL FEDERAL INVESTMENTS** of the ARC and EDA that support self-sustaining and alignment of local economic development initiatives. *Ex.) Area Development Program*
- 2 **PROMOTE COLLABORATION** with partner organizations and strategic ecosystem development. *Ex.) Regional Broadband Collaborative, New Energy New York Tech Hub, Broome Tioga Stormwater Coalition, and Recovery-to-Work Workforce Development*
- 3 **PROVIDE EDUCATION AND NETWORKING OPPORTUNITIES** to support economic & community development with public and private sector stakeholders. *Ex.) Industry Summit Platform, So-Tier Regional Portal*

**2024 BOARD REPRESENTATIVES**

**BROOME**

**ANTHONY FIALA**  
COMMISSIONER OF PLANNING AND ECONOMIC DEVELOPMENT

**JOSEPH MIHALKO**  
COUNTY CLERK

**SUSAN RYAN**  
BROOME COUNTY LEGISLATOR

**CHENANGO**

**SHANE BUTLER**  
CHENANGO COUNTY DIRECTOR OF PLANNING & AIRPORT ADMINISTRATOR

**BOB JEFFREY**  
BOARD CHAIR, ALDERMAN, CITY OF NORWICH

**ERIK SCRIVENER**  
CITY OF NORWICH DEPARTMENT OF PLANNING & COMMUNITY DEVELOPMENT

**CORTLAND**

**BEAU HARBIN**  
CORTLAND COUNTY LEGISLATOR

**TRISHA HIEMSTRA**  
CORTLAND COUNTY PLANNING DIRECTOR

**BRENDAN O'BRYAN**  
EXECUTIVE DIRECTOR, COUNTY BUSINESS DEVELOPMENT PROGRAM/IDA

**DELAWARE**

**SHELLY JOHNSON-BENNETT**  
DELAWARE COUNTY PLANNING & WATERSHED AFFAIRS/DELAWARE COUNTY PUBLIC INFORMATION OFFICER

**ALLEN HINKLEY**  
SUPERVISOR, TOWN OF ROXBURY

**GLENN NEALIS**  
EXECUTIVE DIRECTOR, DELAWARE COUNTY DEPARTMENT OF ECONOMIC DEVELOPMENT

**OTSEGO**

**TAMMIE HARRIS**  
DIRECTOR OF PLANNING

**JODY ZAKREVSKY**  
CEO, OTSEGO NOW

**MICHELLE CATAN**  
OTSEGO COUNTY REPRESENTATIVE

**SCHOHARIE**

**SHANE NICKLE**  
AICP, SCHOHARIE COUNTY PLANNING & COMMUNITY DEVELOPMENT DIRECTOR

**ALICIA TERRY**  
TOWN OF GILBOA SUPERVISOR

**JULIE PACATTE**  
SCHOHARIE ECONOMIC ENTERPRISE CORPORATION DIRECTOR

**TIOGA**

**ELAINE JARDINE**  
DIRECTOR OF PLANNING

**BRITTANY WOODBURN**  
TIOGA COUNTY ECONOMIC DEVELOPMENT DEPUTY DIRECTOR

**RON CIOTOLI**  
TIOGA COUNTY LEGISLATOR

**TOMPKINS**

**KATIE BORGELLA**  
COMMISSIONER OF PLANNING AND SUSTAINABILITY

**HEATHER MCDANIEL**  
PRESIDENT, ITHACA AREA ECONOMIC DEVELOPMENT

**GREGORY MEZEY**  
TOMPKINS COUNTY LEGISLATOR

**ECOSYSTEM DEVELOPMENT**

**BROADBAND INFRASTRUCTURE**

Since 2021, the Broadband Collaborative (Staff, County Planning, Southern Tier Network, Inc and BOCES) built community capacity and provided technical assistance with educational resources & national expertise, advocacy, data, project development, community outreach.

**RESULTS:**

NTIA BEAD/NYS ESD's Connect All investment of \$87 million for 17,997 households (hardest-to-serve, most rural) across Chenango, Cortland, Tioga and Schoharie Counties.

Fiber/Ground Infrastructure: for 25 years of service  
Build cost: **\$193 per year & Consumer cost: \$55-\$99/month**

**INNOVATION TECH HUB**

Hosted a **regional partnership development program** to consider alternative strategies in workforce readiness, community engagement and housing policies, in **advancing the Southern Tier's Tech Hub ecosystem** with 19 professionals from all 8 member counties, to engage with ARC ARISE \$10 million recipient Catalyst Connection & EDA Build Back Better Recipient Southwestern Pennsylvania Commission, and others in Pittsburgh, PA from November 19-21.

**WORKFORCE HOUSING**

With the 8 County Planning Departments, staff assessed local housing needs, and **defined 6 shared priorities:**

1. Increase Availability and Variety of Options
2. Support New Development
3. Improve Existing Stock
4. Enhance Capacity to Implement Solutions
5. Revitalize Existing Neighborhoods
6. Provide Options for Demographics with Specific Needs

In 2025, a Regional Workforce Housing Coalition will be established for "building to scale" a portfolio of investment opportunities with a Market Study & region's 1st Capital Stack for workforce housing.



# RETURN ON INVESTMENT

## OTSEGO COUNTY 2020-2024

COUNTY INVESTMENT: **\$62,400**

ARC & EDA Investments: **\$62,400**

ROI: **\$1 : \$15,915**

### 2024 REGIONAL PLANNING & TECHNICAL ASSISTANCE

- Provided project development and technical assistance to **48 unique local organizations**.
- Provided grant administration assistance for **45 Active Projects** across the 8 counties.
- Hosted **6 CEDS “Sync-Up Sessions”** to provide partner networking opportunities and project development, with **81 attendees**.
- Promoted **STEM & Entrepreneurship** opportunities across **74** unique school districts.

### PERFORMANCE MEASURES FOR 5 PROJECTS CLOSED IN 2024

<b>218</b>	Businesses Served
<b>146</b>	Businesses Improved
<b>25</b>	Organizations Served
<b>30</b>	Organizations Improved
<b>1</b>	Program Implemented
<b>725</b>	Students Served
<b>919</b>	Students Improved
<b>577</b>	Worker/Trainees Served
<b>205</b>	Worker/Trainees Improved
<b>13</b>	Plans/Reports

### BOARD REPRESENTATIVES

#### OTSEGO 2024

**Tammy Harris**  
Director of Planning

**Jody Zakrevsky**  
CEO, Otsego Now

**Michelle Catan**  
Otsego County Representative

## 2020

Mapping the Southern Tier Clean Energy Eco-System with Tier Energy Network	\$65,000 +
Opportunity Zones Regional Portfolio	\$84,500 +
Career Destinations Program: DCMO BOCES	\$99,817 +

## 2021

Turning Businesses into Classrooms: DCMO BOCES	\$112,000 +
The Hub Online Health Career Center: Health Workforce New York, Inc.	\$116,954 +
Getthere Transportation to Employment Program: Rural Health Network of SCNY	\$150,000 +
Physician Assistant Program: Ithaca College	\$147,233 +
Regional Independent Food Processing: Schoharie Economic Enterprise Corporation (SEEC)	\$25,000 +
Collaborative Recovery Empowerment of the Southern Tier (CREST)	\$479,237 +
Rural Recovery Development Opportunities and Career Services: FOR-DO	\$500,000 +
STEM Education: Oak Ridge National Lab Program: Two Students	\$17,790

## 2022

Otsego County Innovation/Acceleration Center: Otsego County IDA	\$150,000 +
Closing The Gap - Mentors Improving Students Access to Jobs: DCMO BOCES	\$78,290 +
North4 INSPIRE: Leatherstocking Education on Alcoholism/Addictions Foundation (LEAF)	\$378,704 +

## 2023

EDA Build Back Better Challenge: Binghamton University	\$63.7 million +
Otsego County Strategic Prioritization Plan: Otsego County Planning	\$60,000
Richfield Springs Eco-Business Park: Otsego County IDA	\$500,000
Driving the Regional Economy: ONC BOCES	\$86,925 +
The Inn at Kirkside Virtual Food Hub: MARK Project	\$175,000 +
New Energy New York: Binghamton University ARC	\$1,500,000 +
Building Skilled Workforce: Delaware County Electric Cooperative	\$400,000 +
Appalachian Regional Community-Owned Grid Resilient Infrastructure (ARCO-GRIP)	\$500,000 +

## 2024

TakeCharge Southern Tier: TakeCharge NY	\$150,000 +
Mentoring Students Toward Improving Career Readiness	\$67,000 +
Expanding Meat Processing: CADE	\$250,000 +
Otsego Lake Comprehensive Action Plan: Village of Cooperstown	\$125,000
ConnectAll Technical Assistance Cybersecurity Grant	\$90,000
Electric Technology Training Center Planning Study	\$50,000
DCEC Line Worker Training Program Development Project (ARISE, across Appalachia)	\$400,000

## 2025 Pending

Town of Richfield Technology Capacity Building Project	\$47,731
Regional Housing Investment Framework	\$200,000
Appalachian Rural Health Technical Assistance Center (ARISE, Across Appalachia)	\$5,200,000



SOUTHERN TIER 8

*Projects: "+" represents total for the project is provided below, but ROI is calculated on county portion of total funds.*

Southern Tier 8 Regional Board is the counties link to federal planning and economic development investments. We are a government agency offering shared services in grant writing and administration, geospatial and data analysis, and infrastructure solutions with consideration for our natural resources across the eight-county region of Broome, Chenango, Cortland, Delaware, Otsego, Schoharie, Tioga and Tompkins.