SOUTHERN TIER 8
R E G I O N A L   B O A R D

MISSION

To partner with member counties to identify and address multi-county issues in order to improve the quality of life within the region.

THE ROLE OF THE REGIONAL BOARD:

1   **PRIORITIZE ANNUAL FEDERAL INVESTMENTS** of the ARC and EDA that support self-sustaining and alignment of local economic development initiatives. *Ex.) Area Development Program*

2   **PROMOTE COLLABORATION** with partner organizations and strategic ecosystem development. *Ex.) Regional Broadband Collaborative, New Energy New York Tech Hub, Broome Tioga Stormwater Coalition, and Recovery-to-Work Workforce Development*

3   **PROVIDE EDUCATION AND NETWORKING OPPORTUNITIES** to support economic & community development with public and private sector stakeholders. *Ex.) Industry Summit Platform, So-Tier Regional Portal*

2023 BOARD OF DIRECTORS

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ROBERT JEFFREY
CHAIR & CHENANGO COUNTY BOARD OF SUPERVISORS, CITY OF NORWICH WARDS 4,5,6

BOARD VICE-CHAIR
BEAU HARBIN
CORTLAND COUNTY LEGISLATURE

| BROOME

SUSAN RYAN
BROOME COUNTY LEGISLATOR

BETH LUCAS
DIRECTOR OF PLANNING & ECONOMIC DEVELOPMENT

JOSEPH MIHALKO
COUNTY CLERK

| CHENANGO

SHANE BUTLER
CHENANGO COUNTY DIRECTOR OF PLANNING & AIRPORT ADMINISTRATOR

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CITY OF NORWICH DEPARTMENT OF PLANNING & COMMUNITY DEVELOPMENT

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DELAWARE COUNTY DIRECTOR OF PLANNING & WATERSHED AFFAIRS

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TOWN OF ROXBURY SUPERVISOR

SEAN PENCHOFF
DELAWARE COUNTY ECONOMIC DEVELOPMENT SPECIALIST

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JODY ZAKREVSKY
OTSEGO NOW CEO

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AICP, SCHOHARIE COUNTY PLANNING & COMMUNITY DEVELOPMENT DIRECTOR

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TOWN OF GILBOA SUPERVISOR

JULIE PACATTE
SCHOHARIE ECONOMIC ENTERPRISE CORPORATION DIRECTOR

| TIOGA

BARB ROBERTS
TIOGA COUNTY LEGISLATOR

ELAINE JARDINE
TIOGA COUNTY PLANNING DIRECTOR

BRITTANY WOODBURN
TIOGA COUNTY ECONOMIC DEVELOPMENT DEPUTY DIRECTOR

| TOMPKINS

GREGORY MEZEY
TOMPKINS COUNTY LEGISLATOR

KATIE BORGELLA
TOMPKINS COUNTY COMMISSIONER OF PLANNING & SUSTAINABILITY

HEATHER MCDANIEL
CECD, AICP, EDFP, ITHACA AREA ECONOMIC DEVELOPMENT PRESIDENT

SOUTHERN TIER 8
R E G I O N A L   B O A R D

RETURN ON INVESTMENT

REGIONAL 2019-2023

INVESTMENT FROM ST8 COUNTIES: **$435,040**
ARC, EDA, DOL, & IRT INVESTMENTS: **$87,995,472**
ROI **$1 : $20,127** / Supporting 45 Active Projects

2023 REGIONAL PLANNING & TECHNICAL ASSISTANCE

- Provided project development and technical assistance to **68 unique local organizations** for Area Development & IIJA opportunities. Hosted **4** grant writing sessions, with **36** attendees, reviewed **15** pre-applications & assisted in preparing **9** FY2024 Area Development applications, totaling $1,275,614.

- Hosted **4** CEDS "Sync-Up Sessions" to provide partner networking opportunities and project development, with **97** attendees.

- Provided grant administration assistance (including ArcNet training) for **45** Active Projects: **38** Area Development, **3** POWER, **4** INSPIRE.

- Hosted Regional Broadband Collaborative, leading the FCC Map Challenge and 2nd Annual Upstate Rural Broadband Conference, approx. **136** attendees.

- Successfully completed ARC's 1st INSPIRE Recovery-to-Work Ecosystem Development Program.

- Drafted a new regional 5-year plan (Comprehensive Economic Development Strategy, CEDS 2023-2027).

- Advocated for the New Energy New York Tech Hub designation for Battery Innovation across Appalachia New York.

COMPLETED PERFORMANCE MEASURES

1670	Businesses Served
817	Businesses Improved
6	Businesses Created
19	Jobs Created
1831	Students Served
522	Students Improved
977	Workers/Trainees Served
476	Workers/Trainees Improved
4687	Patients Served/Improved
1747	Participants Served
298	Participants Improved
432	Households Served/Improved
11	Communities Served/Improved
28	Organizations Served
10	Organizations Improved
15	Programs Implemented
5	Plans Created

2019

Advanced Manufacturing: Triple Cities Makerspace	$150,000
Energy Infrastructure Assessment: Addressing Energy Needs	$150,000 +
Innovative Readiness Training – Chenango Medical $410,127 & Cortland Medical	$729,115
RoboRAVE: Oxford Academy	$30,000
CORE: Transformative Workforce	$83,000 +
Groundswell Center for Local Food & Farming, Inc	$113,196 +
WORC Grant: Alcohol & Drug Council Tompkins County	$566,521 +
Vision 2050: NYS as the Northeast's Leading Foodshed	$111,284 +
Hartwick College Grain Innovation Center	$131,925
WORC Grant: Agricultural Engineering SUNY Cobleskill	$1,962,182
Village of Schoharie Trails	$150,000
Town of Newfield Drinking Water Supply Source Study	$50,000
STEM Education: Oak Ridge National Lab Program: Students (5)	$44,475
Oak Ridge National Lab STEM Program: Teachers (1)	$9,895
Appalachian Regional Commission Leadership Fellow	$6,950

2020

Monitoring Energy & Water Through an Open Source IOT	$99,980 +
Greater Good Grocery: Broome County Council of Churches	$150,000
Opportunity Impact Program: Broome-Tioga Workforce	$150,000 +
Mapping the Southern Tier Clean Energy Eco-System with Tier Energy Network	$65,000 +
Opportunity Zones Regional Portfolio	$230,000 +
Career Destinations Program: DCMO BOCES	$99,817+
YWCA Childcare Project	$91,923
JM Murray Liquid Compounding	$150,000
Southern Tier Network Expansion: Tioga & Tompkins	$3,105,187 +
Cayuga Data Juice – Broadband Connectivity: IAED	$404,170 +
SEEDing Economic Development in Tompkins County	$146,730
Improving Maple Technology and Syrup Quality: Cornell University	$150,000
STEED Loan:	$1,089,500
STEM Education: Oak Ridge National Lab Program: Students (2)	$17,790

2021

Collaborative Recovery Empowerment of the Southern Tier (CREST)	$479,237 +
The Hub Online Health Career Center: Health Workforce New York, Inc.	$116,954 +
Getthere Transportation to Employment Program: Rural Health Network of SCNY	$150,000 +
Physician Assistant Program: Ithaca College	$147,233 +
Whitney Point EAGLES (Engagement-Achievement-Growth-Life-Experience-Success)	$55,354
Broome County Innovation District Fiber Enhancement & Smart Cities Plan	$50,000
Turning Businesses Into Classrooms: DCMO BOCES	$112,000 +

Rural Recovery Development Opportunities and Career Services: FOR-DO	$500,000 +
Regional Independent Food Processing: Schoharie Economic Enterprise Corporation (SEEC)	$25,000 +
Waverly Center for Innovative Studies: Waverly Central School District	$149,757
Town of Dryden Southern Tier Network Expansion	$624,614 +
STEM Education: Oak Ridge National Lab Program: Students (7)	$62,265

2022

Developable Site Inventory: The Agency – Broome County IDA/LDC	$150,000
Wild About Wellness: Southern Tier Zoological Society, Inc.	$149,032 +
North4 INSPIRE: Leatherstocking Education on Alcoholism/Addictions Foundation (LEAF)	$378,704 +
Closing the Gap: Student-Workforce Mentoring Program – DCMO BOCES	$78,290 +
Healthcare & Wellness Program Development: Tompkins Cortland Community College (TC3)	$150,000 +
Otsego County Innovation/Acceleration Center: Otsego County IDA	$150,000 +
Building a Talent Pipeline: Tioga County IDA	$75,000
STEM Education: Oak Ridge National Lab Program: Students (4)	$35,560
Appalachian Regional Commission Leadership Fellow (3)	$20,850
Southern Tier 8 Regional Board hosted Upstate Rural Broadband Conference – 180 attendees: National, State, and Local Leadership	

2023

Broome County Strategic Plan: Broome County IDA/LDC	$150,000
Chenango County 2050 Vision Plan: Chenango County	$90,000
Cortland County Strategic Development Plan	$100,000
Delaware County Strategic Action Plan: Delaware County Planning	$150,000
Sheffield Industrial and Commercial Park: Delaware County IDA	$25,000
Otsego County Strategic Prioritization Plan: Otsego County Planning	$60,000
Richfield Springs Eco-Business Park: Otsego County IDA	$500,000
Schoharie County Comprehensive Housing Study: Schoharie County Planning	$85,000
Tioga County Strategic Operations Plan: Tioga County	$25,000
Tioga County Industrial Pocket PEMB Buildings: Tioga County IDA	$26,050
Tompkins County Strategic Operations Plan: Tompkins County Planning	$160,000
South Works District Infrastructure Upgrade Plan: IAED	$250,000
Lt Warren E. Eaton Airport Bldg. Renovations: Chenango County	$200,000
EDA Build Back Better Challenge: Binghamton University	$63.7 million +
New Energy New York: Binghamton University ARC	$1,500,000 +
Cobleskill Agricultural Society Community Kitchen	$127,500
Downtown Parking Plan & Feasibility Study: Village of Johnson City	$50,000
Increasing Tourism Career Pathways: Tompkins Cortland Community College (TC3)	$150,000 +
ReUse Technical Assistance & Capacity Building Program: Finger Lakes ReUse	$248,275
Project LAUNCH: Waverly Central School District	$124,605
Driving the Regional Economy: ONC BOCES	$86,925 +
The Inn at Kirkside Virtual Food Hub: MARK Project	$175,000 +
Appalachian Digital Equity Accelerator (ADEA) Connect Humanity	$30,000

Appalachian Region Community-Owned Grid Resilient Infrastructure Project (ARCO-GRIP) $	500,000 +
Ross Park Zoo Capacity Building	$25,000
Ready for Work: Broome-Tioga Workforce	$498,838
Village of Endicott – Energy Plan	
Village of Johnson City - Energy Plan	
Village of Owego – Energy Plan	
Building Skilled Workforce: Delaware County Electric Cooperative	$400,000 +
Innovative Readiness Training – Delaware County Medical	$585,142
Direct-To-Work (DTW) Pathways to Employment program: IAED	$ 1,173,278
Rev Hardware Accelerator Expansion: Cornell University	$2,000,000
Appalachian Regional Commission Leadership Fellow (3)	$20,850 +
STEM Education: Oak Ridge National Lab Program: Students (4)	$35,580 +
STEM Education: Oak Ridge National Lab Program: Teachers (1)	$9,895
Appalachian Entrepreneurship Academy Program: Students (3)	$26,685 +

Pending Projects – Not Calculated in ROI

STN expansion from Binghamton to Sherburne:	$2 million +
TakeCharge Southern Tier: TakeCharge NY	$150,000 +
Mentoring Students: Delaware County Chamber of Commerce	$67,000 +
Expanding Meat Processing: CADE	$250,000 +
Lt Warren E. Eaton Airport Site Development Study: Chenango County	$213,614
Otsego Lake Comprehensive Action Plan: Village of Cooperstown	$125,000
Shared Kitchen Ithaca: Friends of Ithaca Farmers Market	$110,000
Norwich Bike Park: City of Norwich	$250,000
Infant/Toddler Childcare Program: The Place	$110,000
(2018) Chugnut Trail Riverfront Improvements: Broome County	$150,000
(2018) Susquehanna & Chenango Riverfront City of Binghamton	$150,000

ARC Appalachian Regional Commission

EDA U.S. ECONOMIC DEVELOPMENT ADMINISTRATION *A bureau within the U.S. Department of Commerce*

SOUTHERN TIER 8

Projects: "+" represents total for the project serves more than one county

Southern Tier 8 Regional Board is the counties link to federal planning and economic development investments. We are a government agency offering shared services in grant writing and administration, geospatial and data analysis, and infrastructure solutions with consideration for our natural resources across the eight-county region of Broome, Chenango, Cortland, Delaware, Otsego, Schoharie, Tioga and Tompkins.