

# ARC Area Development Q&A: Partnerships



**SOUTHERN TIER 8**  
R E G I O N A L B O A R D

# Collaborative Partnerships

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- Types
- Roles
- Responsibilities

# Goal 1: Building Appalachian Businesses

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## Potential Partners:

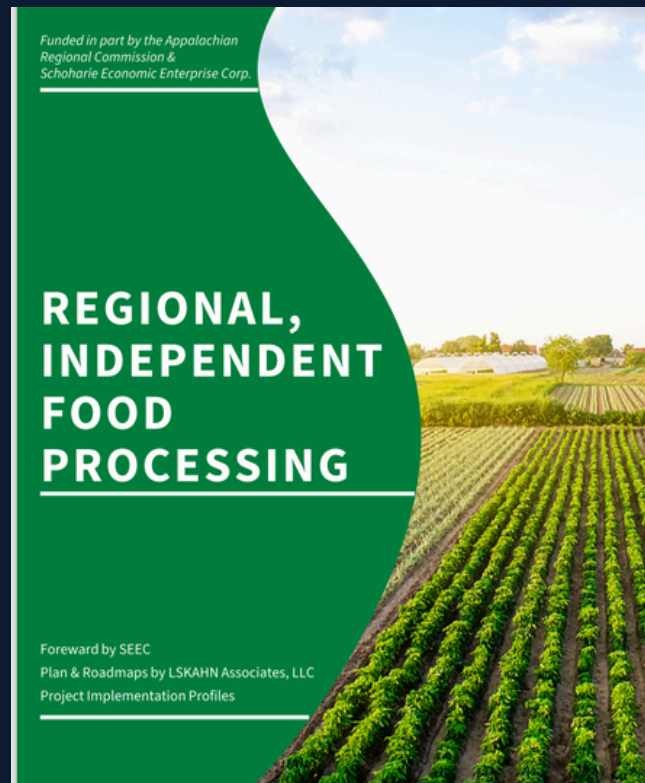
- Planning Departments
- Economic Development
- IDA
- LDC
- Land Banks/Trust
- Housing Authority
- Chambers of Commerce
- Real Estate
- For-Profit Businesses
- Universities/Colleges
- BOCES
- Trade Schools
- School Districts
- Tourism



# Goal 1: Example

Project: Regional Independent Food Processing Study  
Partners: (Applicant – Schoharie Economic Enterprise Corporation)

- State University of New York (SUNY) Cobleskill
- Cornell Cooperative Extension (CCE): Farm to Institution market development
- Center for Agricultural Development and Entrepreneurship (CADE)
- Industrial Development Agencies
- Agriculture Farmland Protection Boards (Delaware, Otsego & Schoharie)
- Schoharie County Government, Committee on Agriculture, Natural Resource and Conservation
- Catskill Watershed Agriculture Council
- New York Farm Bureau: Trade Advocacy
- Regional Farmers



# Goal 2: Building Appalachia's Workforce Ecosystem

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## Potential Partners:

- Workforce Agencies
- Social Services
- SUD Treatment
- BOCES/Trade Schools
- Cooperative Extension
- School Districts
- Universities/Colleges
- Planning
- Economic Development
- For-Profit Businesses
- Human Service Non-Profits
- Transportation
- Healthcare



# Goal 2: Example

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Project: Career Destinations

Partners: (Applicant – DCMO BOCES)

- SUNY Oneonta
- Morrisville State College
- SUNY Delhi
- For-Profit Industry
- School Districts
- Workforce Development Agencies
- Community Leaders

# Goal 3: Building Appalachia's Infrastructure

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- (Types) Potential Partners:
- Planning
- Economic Development
- IDA
- LDC
- Land Banks/Trust
- Housing Authority
- Chambers
- Real Estate
- For-Profit Businesses



# Goal 3: Example

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Project: Downtown Parking Plan & Feasibility Study  
Partners: (Applicant – Village of Johnson City)

- Local Municipalities
- Binghamton University
- United Health Services (UHS)
- For-Profit Industry
- Transportation Representatives (BMTS, DOT, etc.)
- Municipal Representatives
- Broome County Planning Department



# Goal 4: Building Regional Culture and Tourism

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- (Types) Potential Partners:
- Tourism
- Planning
- Economic Development
- Local Clubs
- Cooperative Extension
- Art Councils
- Museums
- Schools
- Local Artisans



# Goal 4: Example

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Project: Creative Tioga Arts Trail

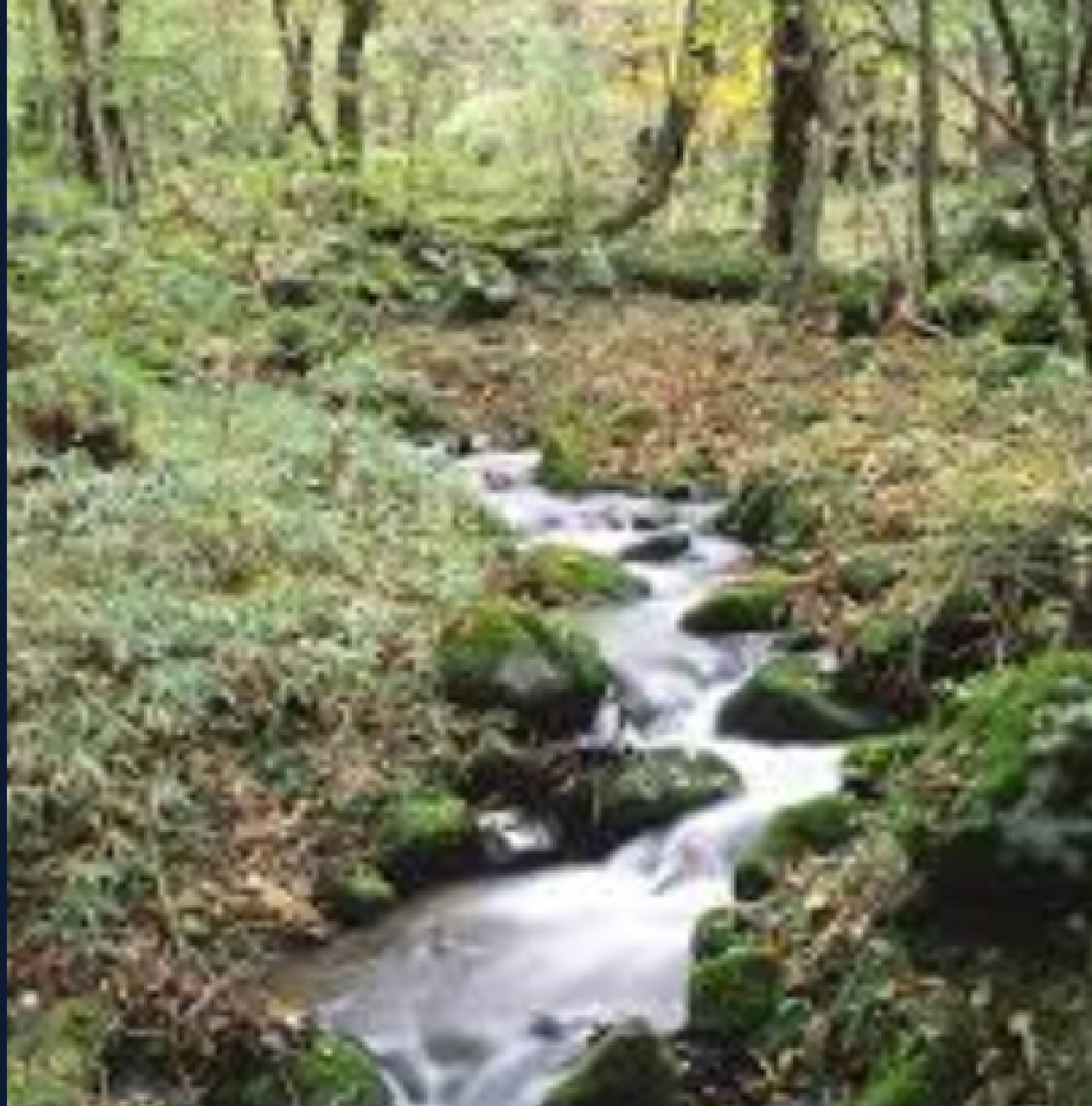
Partners: (Applicant – Tioga Arts Council & Tioga County Tourism)

- Tioga County Tourism
- Tioga County Economic Development and Planning
- Tioga County Chamber of Commerce
- Village of Owego
- Crooked River Co-Op (Antique Dealers, Artisans, Resellers)
- Historical Society
- Tioga County Agriculture Resource Group
- Local Artisan Entrepreneurs

# Goal 5: Building Community Leaders and Capacity

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- (Types) Potential Partners:
- Local/County Officials
- Community Leaders
- School Districts
- BOCES
- Universities/Colleges
- Planning
- Economic Development
- Local Organizations
- Cooperative Extension
- Local Topic Experts



# Goal 5: Example

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- Project: Upper Delaware River Tailwaters Stream Corridor Management Plan
- Partners: (Applicant – Delaware County Departments of Watershed Affairs)
- Municipal leaders
- Not for profits Friends of the Upper Delaware River and Trout Unlimited
- Other local groups:
  - Upper Delaware River Business Coalition
  - Equinunk Watershed Alliance
- Planning Department
- Department of Public Works
- Emergency Services
- Economic Development
- Soli and Water Conservation District

# Collaborative Partnerships

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## Roles: (examples)

- Authority
- Conduit
- Management/Coordinator
- Researcher
- Outreach & Promotion  
(Marketing)
- Recruiter
- Evaluator

# Collaborative Partnerships

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## Responsibilities:

- Creating Memorandum of Understanding/Agreement
- Team Lead/Facilitation
- Reporting/Documentation
- Providing Resources
- Research Topics/Secure Information
- Provide Sustainability
- Recruit
- Disseminating Information
- Providing Services/Education
- Evaluate