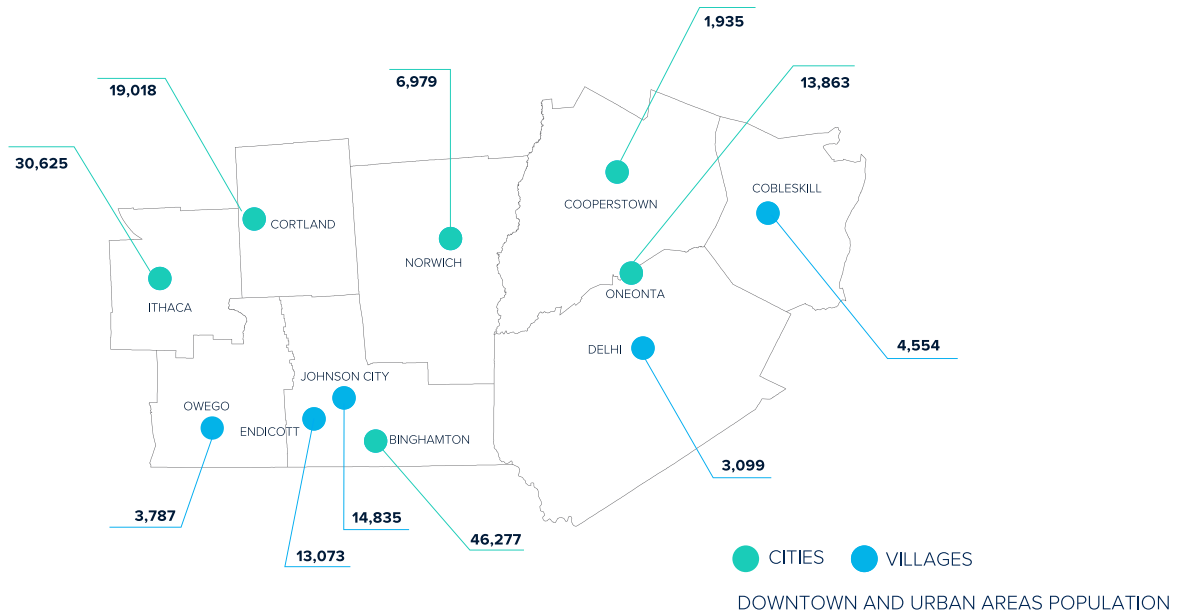




## MISSION

To partner with member counties to identify and address multi-county issues in order to improve the quality of life within the region.



### FUNDING PROGRAMS

Community and Economic Development Programs with the Appalachian Regional Commission (ARC) and Economic Development Administration (EDA) for **MUNICIPALITIES & NON-PROFITS**

### STRATEGIC ECOSYSTEM DEVELOPMENT

The Industry Summit Platform for **BUSINESS AND GOVERNMENT** to meet across the region, <https://southerntiersummit.com/>

### REGIONAL & COMMUNITY CAPACITY BUILDING & PLANNING

Recent plans include Regional **ENERGY INFRASTRUCTURE, CLEAN ENERGY INDUSTRY CLUSTER DEVELOPMENT**

<https://southerntier8.org/regional-news/thanks-to-tier-energy-network-for-the-clean-energy-industry-cluster-study>

**BROADBAND COLLABORATIVE** <https://southerntier8.org/economic-development-programs/broadband-infrastructure-improvement-planning>

**SITE DEVELOPMENT PORTFOLIO** <https://so-tier.com/investments/>

### 2022 RECOGNITIONS

**JEN GREGORY / EXECUTIVE DIRECTOR** received a 2022 Aliceann Wohlbruck Impact Award from the National Association of Development Organizations (NADO) for the Collaborative Recovery Empowerment of the Southern Tier recovery-to-work program. <https://www.nado.org/congratulations-to-the-2022-nado-impact-award-recipients/>

Executive Director selected speaker for Community Capacity Building Model at Broadband Communities National Conference <https://www.bbcmag.com/events/summit-2022/2022-agenda-at-a-glance>

**FOR PROGRAM UPDATES**, learn more at LinkedIn <https://www.linkedin.com/in/jengregoryinbinghamton/> or the staff schedule at Regional Board's website: <https://southerntier8.org/regional-events>



# RETURN ON INVESTMENT

## TOMPKINS COUNTY 2018-2023

\$42,000 County Investment \$2,481,882 ARC & EDA Investments \$1 : \$5,809 ROI

### FUNDING & PROJECT DEVELOPMENT

**ASSISTED 32** Organizations Seeking FY2023 Investment **SECURED** Funding for **26** Projects, Totaling **\$3.95** Million

#### STRATEGIC ECOSYSTEM DEVELOPMENT:

- Hosted 1st Upstate Rural Broadband Conference (180 Attendees)
- Led Regional Recovery-to-Work Ecosystem Development Program
- Hosted regional \$226 million investment portfolio (Investments made in Industrial Park, Broadband Infrastructure & Housing)

#### COMMUNITY CAPACITY BUILDING:

- Launched Climate Smart Communities Program
- Hosted Broadband Collaborative (Education, Assessment, Infrastructure Planning)

### COMPLETED PERFORMANCE MEASURES

- 1,275** Business **Served/Improved/Created**
- 3** Jobs **Created/Retained**
- 175** Worker/Trainee **Served/Improved**
- 1,656** Participants **Served/Improved**
- 432** Households **Served/Improved**

### COUNTY REPRESENTATIVES

#### TOMPKINS 2022

**Katie Borgella**  
Commissioner of Planning and Sustainability

**Heather McDaniel**  
President  
Ithaca Area Economic Development

**Gregory Mezey**  
Tompkins County Legislator

*Projects: "+" represents total for the project is provided below, but ROI is calculated on county portion of total funds.*

## 2019

WORC Grant: Alcohol & Drug Council Tompkins County	\$566,521 +
Energy Infrastructure Assessment: Addressing Energy Needs	\$150,000 +
Groundswell Center for Local Food & Farming, Inc	\$113,196 +
Town of Newfield Drinking Water Supply Source Study	\$50,000

## 2020

Cayuga Data Juice – Broadband Connectivity: IAED	\$404,170 +
Monitoring Energy & Water Through an Open Source IOT	\$99,980 +
SEEDing Economic Development in Tompkins County	\$146,730
Mapping the Southern Tier Clean Energy Eco-System with Tier Energy Network	\$65,000 +
Opportunity Zones Regional Portfolio	\$230,000 +
Southern Tier Network Expansion: Tioga and Tompkins	\$3,105,187 +
Improving Maple Technology and Syrup Quality: Cornell University	\$150,000
STEED Loan	\$103,500

## 2021

Collaborative Recovery Empowerment of the Southern Tier (CREST)	\$479,237 +
Physician Assistant Program: Ithaca College	\$147,233 +
Town of Dryden Southern Tier Network Expansion	\$624,614 +
STEM Education: Oak Ridge National Lab Program: Student (01)	\$8,895

## 2022

Healthcare & Wellness Program Development: Tompkins Cortland Community College (TC3)	\$150,000 +
Appalachian Regional Commission Leadership Fellow	\$6,950

## 2023 Pending

Tompkins County Strategic Operations Plan: Tompkins County Planning	\$160,000*
SOUTH WORKS District Infrastructure Upgrade Plan: IAED	\$250,000*
New Energy New York Clean Connect: Binghamton University	\$250,000* +
New Energy New York Inclusive Innovation: Binghamton University	\$250,000* +
New Energy New York Battery R&D Program: Binghamton University	\$250,000* +
New Energy New York Supply Chain Manufacturing Readiness: Binghamton University	\$250,000* +
New Energy New York Technology Development Voucher Program: Binghamton University	\$250,000* +
New Energy New York XCEED Innovation Workforce: Binghamton University	\$250,000* +
Increasing Tourism Career Pathways: Tompkins Cortland Community College (TC3)	\$150,000 +
ReUse Technical Assistance & Capacity Building Program: Finger Lakes ReUse	\$248,275



## SOUTHERN TIER 8

Southern Tier 8 Regional Board is the counties link to federal planning and economic development investments. We are a government agency offering shared services in grant writing and administration, geospatial and data analysis, and infrastructure solutions with consideration for our natural resources across the eight-county region of Broome, Chenango, Cortland, Delaware, Otsego, Schoharie, Tioga and Tompkins.