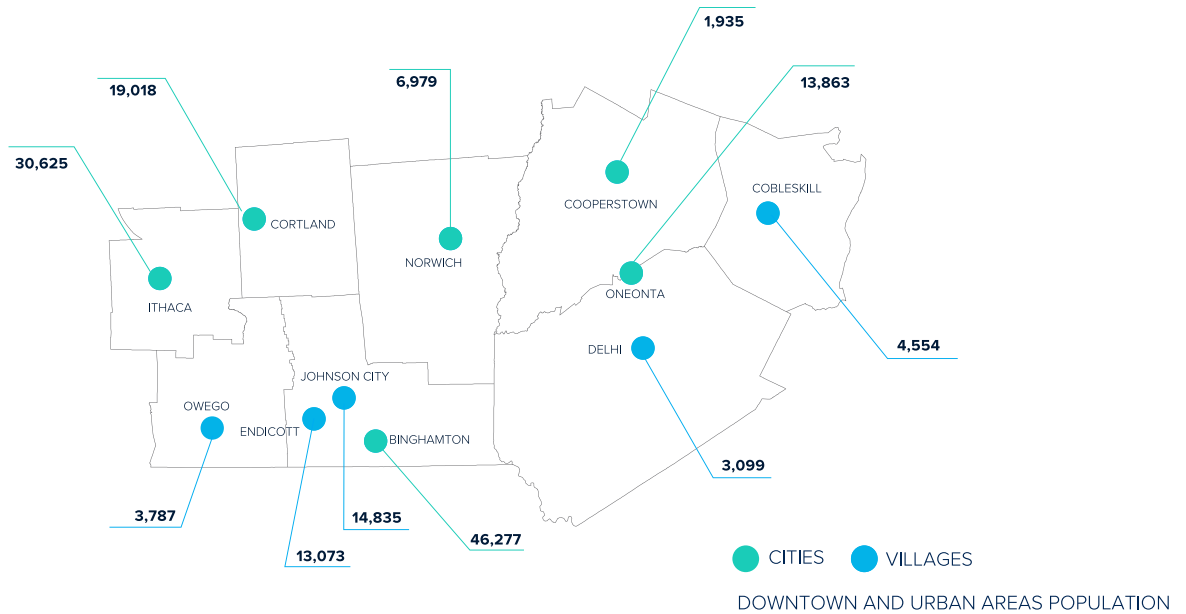




## MISSION

To partner with member counties to identify and address multi-county issues in order to improve the quality of life within the region.



### FUNDING PROGRAMS

Community and Economic Development Programs with the Appalachian Regional Commission (ARC) and Economic Development Administration (EDA) for **MUNICIPALITIES & NON-PROFITS**

### STRATEGIC ECOSYSTEM DEVELOPMENT

The Industry Summit Platform for **BUSINESS AND GOVERNMENT** to meet across the region, <https://southerntiersummit.com/>

### REGIONAL & COMMUNITY CAPACITY BUILDING & PLANNING

Recent plans include Regional **ENERGY INFRASTRUCTURE, CLEAN ENERGY INDUSTRY CLUSTER DEVELOPMENT**

<https://southerntier8.org/regional-news/thanks-to-tier-energy-network-for-the-clean-energy-industry-cluster-study>

**BROADBAND COLLABORATIVE** <https://southerntier8.org/economic-development-programs/broadband-infrastructure-improvement-planning>

**SITE DEVELOPMENT PORTFOLIO** <https://so-tier.com/investments/>

### 2022 RECOGNITIONS

**JEN GREGORY / EXECUTIVE DIRECTOR** received a 2022 Aliceann Wohlbruck Impact Award from the National Association of Development Organizations (NADO) for the Collaborative Recovery Empowerment of the Southern Tier recovery-to-work program. <https://www.nado.org/congratulations-to-the-2022-nado-impact-award-recipients/>

Executive Director selected speaker for Community Capacity Building Model at Broadband Communities National Conference <https://www.bbcmag.com/events/summit-2022/2022-agenda-at-a-glance>

**FOR PROGRAM UPDATES**, learn more at LinkedIn <https://www.linkedin.com/in/jengregoryinbinghamton/> or the staff schedule at Regional Board's website: <https://southerntier8.org/regional-events>



# RETURN ON INVESTMENT

## OTSEGO COUNTY 2018-2023

\$52,000 County Investment **\$853,773** ARC & EDA Investments **\$1 : \$1,541** ROI

### FUNDING & PROJECT DEVELOPMENT

**ASSISTED 32** Organizations Seeking FY2023 Investment **SECURED** Funding for **26** Projects, Totaling **\$3.95** Million

#### STRATEGIC ECOSYSTEM DEVELOPMENT:

- Hosted 1st Upstate Rural Broadband Conference (180 Attendees)
- Led Regional Recovery-to-Work Ecosystem Development Program
- Hosted regional \$226 million investment portfolio (Investments made in Industrial Park, Broadband Infrastructure & Housing)

#### COMMUNITY CAPACITY BUILDING:

- Launched Climate Smart Communities Program
- Hosted Broadband Collaborative (Education, Assessment, Infrastructure Planning)

### COMPLETED PERFORMANCE MEASURES

- 829** Business **Served/Improved/Created**
- 26** Jobs **Created/Retained**
- 1,197** Students **Served/Improved**
- 928** Worker/Trainee **Served/Improved**

### COUNTY REPRESENTATIVES

#### OTSEGO 2022

**Tammy Harris**  
Director of Planning & Solid Waste

**Jody Zakrevsky**  
CEO, Otsego Now

**Michelle Catan**  
Otsego County  
Board of Representatives

*Projects: "+" represents total for the project is provided below, but ROI is calculated on county portion of total funds.*

### 2018

Southern Tier Regional Farmers Market	\$112,183 +
Mechatronics Lab: ONC BOCES	\$75,000 +

### 2019

Hartwick College Grain Innovation Center	\$131,925
CORE: Transformative Workforce	\$83,000 +
Energy Infrastructure Assessment: Addressing Energy Needs	\$150,000 +
Vision 2050: NYS as the Northeast's Leading Foodshed	\$111,284 +

### 2020

Career Destinations Program: DCMO BOCES	\$99,817 +
Mapping the Southern Tier Clean Energy Eco-System	\$65,000 +
Opportunity Zones Regional Portfolio	\$230,000 +

## 2021

Turning Businesses into Classrooms: DCMO BOCES	\$112,000 +
The Hub Online Health Career Center: Health Workforce New York, Inc.	\$116,954 +
Getthere Transportation to Employment Program: Rural Health Network of SCNY	\$150,000 +
Physician Assistant Program: Ithaca College	\$147,233 +
Regional Independent Food Processing: Schoharie Economic Enterprise Corporation (SEEC)	\$25,000 +
Collaborative Recovery Empowerment of the Southern Tier (CREST)	\$479,237 +
Rural Recovery Development Opportunities and Career Services: FOR-DO	\$500,000 +
STEM Education: Oak Ridge National Lab Program: Students (O2)	\$17,790

## 2022

Closing The Gap - Mentors Improving Students Access to Jobs: DCMO BOCES	\$78,290 +
North4 INSPIRE: Leatherstocking Education on Alcoholism/Addictions Foundation (LEAF)	\$378,704 +
Otsego County Innovation/Acceleration Center: Otsego County IDA	\$150,000 +

## 2023 Pending

Otsego County Strategic Prioritization Plan: Otsego County Planning	\$60,000*
Richfield Springs Eco-Business Park: Otsego County IDA	\$500,000*
Driving the Regional Economy: ONC BOCES	\$86,925 +
The Inn at Kirkside Virtual Food Hub: MARK Project	\$175,000 +



## SOUTHERN TIER 8

Southern Tier 8 Regional Board is the counties link to federal planning and economic development investments. We are a government agency offering shared services in grant writing and administration, geospatial and data analysis, and infrastructure solutions with consideration for our natural resources across the eight-county region of Broome, Chenango, Cortland, Delaware, Otsego, Schoharie, Tioga and Tompkins.