

RETURN ON INVESTMENT



OTSEGO COUNTY 2018-2020

OTSEGO COUNTY

COMPLETED PERFORMANCE MEASURES*

4 STUDENTS SERVED/IMPROVED

2020 IMPACT ACROSS SOUTHERN TIER 8 REGION

ASSISTED 75 ORGANIZATIONS SEEKING 2021 INVESTMENT

REVIEWED 17 ARC PROJECT CONCEPTS & 14 ADDITIONAL APPLICATIONS

RECOMMENDED SEVEN PRIORITY P ROJECTS TOTALING \$906,208

2018-2020 LEVERAGED FUNDING

\$435,731 +

BOARD REPRESENTATIVES OTSEGO COUNTY 2020

ERIK SCRIVENER, DIRECTOR OF PLANNING JODY ZAKREVSKY, CEO, OTSEGO NOW CLARK OLIVER, COUNTY LEGISLATIVE REPRESENTATIVE

+ = TOTAL AMOUNT IS SHOWN, BUT ROI IS CALCULATED ON PORTION OF TOTAL FUNDS. COUNTY INVESTMENT: \$30,000 ARC & EDA INVESTMENTS: \$289,959

ROI **\$1.00**: **\$867**

2018

MECHATRONICS LAB: ONC BOCES*

Creation of a robotics lab, which was marketed to students in 11 local school districts, to develop a mechatronics employment pipeline

2019

VISION 2050: —— \$111,284 + NYS AS THE NORTHEAST'S LEADING FOODSHED

Scholars from SUNY Cobleskill and Cornell University will produce a research paper that will outline recommendations on how farmers in Otsego, Schoharie, and Delaware Counties can scale production and identify additional market opportunities for agribusinesses and related industries.

HARTWICK COLLEGE GRAIN INNOVATION CENTER \$131,925

Establishment of a grain testing laboratory, mill, and bakery to evaluate local grains for broad distribution to regional bakeries.

CORE: TRANSFORMATIVE WORKFORCE --- \$83,000 +

Schools in Chenango, Delaware, and Otsego Counties will implement LRNG, a micro-credentialing platform focused on STEM skills.

ENERGY INFRASTRUCTURE ASSESSMENT: ADDRESSING ENERGY NEEDS+

In response to the issue of "Interruptible Power", where industries, schools, and hospitals must switch to alternative energy sources at peak demand times in the winter, ST8 secured \$150,000 from ARC to contract with LaBella Associates to study alternative energy options for the eight-county region, which will include a list of priority projects per county.

BROADBAND TESTIMONY TO NYS LEGISLATIVE COMMISSION ON RURAL RESOURCES

Jen Gregory, Executive Director of Southern Tier 8, was invited by Hal McCabe, Homer Village Mayor and Director of the Legislative Commission on Rural Resources and NYS Senator Rachel May to speak at a September 17, 2019 hearing in Albany on broadband needs in rural New York State.

The testimony will help to lay the foundation for legislative initiatives.

\$99.817+ CAREER DESTINATIONS PROGRAM: DCMO BOCES

Expansion of career exploration program including coaching, research, planning, and work-based learning experiences.

MAPPING THE SOUTHERN TIER CLEAN ENERGY ECO-SYSTEM+

New York State has prioritized the Southern Tier for Clean Energy investments, siting the 76 West Business Competition here. ST8 received \$65,000 from ARC to contract with Tier Energy Network to map the Clean Energy Eco-System.

REGIONAL OPPORTUNITY ZONES COLLABORATIVE PORTAL+

Training for Economic Development teams establish web platform and promotion of program for 19 unique zones across the region. ST8 received \$65,000 from Appalachian Regional Commission.

2021 PENDING PROJECTS

THE HUB ONLINE HEALTH CAREER CENTER: HEALTH WORKFORCE NEW YORK, INC. — -\$38,984 +

Providing career exploration tools, outlook and education resources, ACT WorkKeys soft skill career readiness training, S hadow Health Digital Clinical Experiences, professional career panel discussions, and a regional job board.

COLLABORATIVE RECOVERY EMPOWERMENT OF THE SOUTHERN TIER (CREST) -

Expand current workforce placement and workplace support programs with partners in workforce investment boards, Chambers and SUD education & treatment providers for the most pandemic vulnerable industries of hospitality and healthcare.

GETTHERE TRANSPORTATION TO EMPLOYMENT PROGRAM: RURAL HEALTH NETWORK OF SCNY -\$25,000

Removing transportation as a barrier to employment by providing safe, reliable, and sustainable transportation to employment strategies that help program participants achieve long-term, stable employment.

\$18.404 + PHYSICIAN ASSISTANT PROGRAM: ITHACA COLLEGE

Educate, engage, and empower PAs to achieve excellence through medical theory, clinical practice, and exemplary professional performance in the communities we serve.

TURNING BUSINESSES INTO CLASSROOMS: DCMO BOCES \$37,333 +

Incentivize Employers to work with educators to improve workplace preparation using plans and onboarding strategies.





Southern Tier 8 Regional Board is the county's link to federal planning and economic development investments. We are a government agency offering shared services in grant writing and administration, geospatial and data analysis, and infrastructure solutions with consideration for our natural resources across the eight-county region of Broome, Chenango, Cortland, Delaware, Otsego, Schoharie, Tioga and Tompkins.